DELTEK COSTPOINT AT A GLANCE

ADVANCED ENTERPRISE SOFTWARE FOR PROJECT-BASED BUSINESSES

PRODUCT OVERVIEW

Deltek Costpoint® delivers fully integrated enterprise automation developed specifically for sophisticated, medium to large-sized project-based businesses. It features extensive functionality in project and financial organizational accounting, people administration, billing, materials management and reporting tools. In addition to traditional accounting features, it tracks the true costs and revenue associated with the performance of any project or activity. It is particularly suited for government contracting firms, its design is compliant with FAR and CAS regulations and DCAA audit requirements.

TARGET MARKETS & CLIENT PROFILE

- **Target Markets** — Deltek Costpoint clients include firms providing services for industries including government contracting; A/E/C and design; construction; computer technology; systems integration; contract manufacturing; research and development; business services; management consulting; aerospace and defense; and accounting and auditing.

- **Client Profile** — More than 600 project-based organizations worldwide use Deltek Costpoint, ranging in size from 25 to 25,000 employees and generating billions of dollars in revenue.
  - **AECOM** — architecture, engineering, construction, operations and maintenance
  - **Weston Solutions** — environmental engineering and consulting services
  - **Swales Aerospace** — aerospace and defense, engineering, government contracting
  - **Solutions in Staffing and Software, Ltd.** — contingency recruitment across all IT sectors
  - **Research Triangle Institute** — government contracting, research and development
  - **Cleveland Bridge** — major bridge engineering and construction projects

APPLICATION HIGHLIGHTS & BENEFITS

- Project-based design delivers a project financial system that enables users to record, bill, collect, and report costs and revenue at any level of a work breakdown structure, and accommodates concurrent users from all organizational levels.

- Integration across all components ensures smooth data exchange between functions and modules.

- End-to-end enterprise automation delivers comprehensive business fit for project-based organizations, enabling users to eliminate redundancy and streamline workflow processes within a centralized, unified system.

- Workflow process definition improves communication and training, productivity, and procedural control by electronically routing tasks among employees and creating historical record of activities.
Accelerated implementation methodology allows rapid installation without disrupting ongoing operations.

Off-the-shelf configuration allows end-users to define business rules without costly customization, resulting in live use with minimal or no additional programming or scripting.

Distributed accounting functionality allows most off-site functions to be deployed in an n-tier Web environment with zero footprints on the client site.

**CORE MODULES**

- **Financial Accounting** — Supports cash and accrual-based accounting methodologies, and provides extensive audit trail for all transactions; includes G/L; A/P; A/R; fixed assets; travel; consolidation; and multi-currency; provides international date capability, is value-added tax (VAT) compliant and supports A4 paper.

- **Project Financial Control** — Tracks real-time project status and provides quick access to critical project information for analysis and evaluation; includes project setup; project and financial budgeting; cost and revenue processing; interactive billing; custom invoicing; inquiry and reporting; NASA 533s; and inter-company work orders.

- **People Management** — Provides a single, integrated source for all employee-related information; includes labor/leave; payroll; human resources; employee benefits; and employee self-service.

- **Materials Management** — Delivers capabilities for planning, tracking and controlling purchasing, materials and manufacturing operations by project; stores vendor quotes and itemized performance parameters, including cost and quantity; tracks receipts and returns and updates acceptable items into inventory; includes product definition; purchasing; receiving; inventory control; procurement planning; sales order entry; bills of material; production control; routings; requirements planning; engineering change notices; materials estimating; and e-Procurement.

- **Business Intelligence** — Features integrated business intelligence with standard and Web-enabled reporting OLAP tools from Cognos, easing database navigation and providing extensive graphical drill up/down, multidimensional analysis, and data extraction capabilities for secure, project-driven data analysis.

**ARCHITECTURE & SYSTEM REQUIREMENTS**

- Flexible scalability allows system to grow with increases in data processing, storage, and user requirements.

- Runs natively on popular RDBMS including Oracle®; Microsoft® SQL Server™; and SQL Base™.

- Provides benefits of reporting, openness, robust security; and integration with other Deltek and third party applications.

- Object-oriented development using Centura® SQL Windows®, database specific stored procedures, and C++.

- N-tier web architecture built using Java (J2EE) running on BEA WebLogic application server/s. Web applications run using only a browser with zero client install.
ABOUT DELTEK SYSTEMS, INC.

Deltek Systems is the leading provider of enterprise software, solutions and consulting to more than 7,500 professional services firms and project-based businesses worldwide. Deltek's solutions encompass client relationship management and proposal automation; employee time and expense; project and resource planning; budgeting and control; accounting and billing; procurement and materials management; human resources management; and e-business. Integrated services include premium-level customer support and software maintenance, implementation and practice management consulting, and classroom training. For more information, visit Deltek at www.deltek.com, or call 800/456-2009 in the US or +44 (0) 20 7518 5010 in the U.K.

DELTEK CONTACT INFORMATION

- Deltek Costpoint: Matt Fogo, Vice-President Sales and Product Management, Enterprise Services Division, 800/456-2009 ext. 4649; mfogo@deltek.com.
- Deltek Public Relations: Allen Farber, Press Officer, 800-456-2009, ext. 4544; Cell: 703/598-3585; afarber@deltek.com
- Deltek PR in the US: SheaHedges Group, Nick Findlay, (703) 287-7822; Cell: (301) 806-8278; nfindlay@sheahedges.com
- Deltek PR in the UK/International: Cobalt Blue Marketing Communications LTD: Helen Williamson, +44 (1252) 728040; HelenW@CobaltBlue.com

For more information, visit Deltek at www.deltek.com, or call 800/456-2009 in the U.S., or +44 (0) 20 7518 5010 in the U.K.
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