EVERYTHING YOU NEED TO RUN YOUR PROJECT-DRIVEN BUSINESS
What would help you more effectively run your business?

• A single application that can give you visibility into current and accurate information about how your entire organization is performing?

• An application that completely automates all of your mission-critical processes?

• An application that would allow you to focus on business so you can be more competitive?

• An application that provides a comprehensive view of your projects right out-of-the-box?

Deltek Costpoint can all do that, and more

Costpoint is a leading enterprise management software solution designed specifically for project-based businesses like yours. Deltek Costpoint empowers you with the information you need to run your business more efficiently and profitably—by allowing you to track, identify and manage projects, so issues are identified before they become a problem. And, its unequalled accounting and reporting make regulatory compliance a snap, so you are always ready for routine and unexpected project and operations reviews and audits.
A SOLUTION THAT TELLS YOU EVERYTHING YOU NEED TO KNOW ABOUT YOUR BUSINESS

VISIBILITY INTO BUSINESS RESULTS THROUGHOUT YOUR ENTIRE ORGANIZATION
In today’s business environment, it’s crucial to know exactly where your company’s money is being made and where it is being lost. You need to be able to analyze profitability at any level of your projects and at all levels of your organization.

Putting projects at the core, Costpoint presents a complete view of everything related to your business. Since all of Costpoint’s modules work together—financials, human resources, time and attendance, payroll, business development, expense management and more—you get current and accurate information on business performance. Through configurable reports that highlight business results, Costpoint enables you to identify potential opportunities for improvement from the corporate level down to the most minute project detail. As a result, executives, directors, project managers, accountants and human resources obtain information, reports and analysis at virtually any level of detail. And, since each module is fully compatible, Costpoint serves as your organization’s one version of the truth for everything project related.

WITH COSTPOINT, YOU GET:
• Complete, End-to-End Business Solution
• Robust Reporting
• Complete Business and Project Visibility
• Up-to-Date, Accurate Information at Your Employee’s Fingertips

AUTOMATE CRITICAL PROJECT-RELATED PROCESSES
Deltek understands that project businesses have extremely complex and unique needs for financial accounting, project accounting, billing, revenue recognition, expense management, proposal development, recruitment and reporting. Costpoint enables you to automate these processes so you can shorten billing cycles to get paid faster, obtain accurate, up-to-date information to enhance decision making and improve forecasting and budgeting so your company is more profitable. Only Costpoint delivers the functionality you require to improve the administration of your business processes.

YOU GET IT ALL WITH COSTPOINT:
• Financial and Project Accounting
• Project Management
• Human Resources
• Time and Attendance
• Operations
• Expense Management
• Payroll
• Recruiting
• Business Development
A SOLUTION THAT MAKES YOU MORE COMPETITIVE

FOCUSED ON BUSINESS AND ENSURING COMPLIANCE
Costpoint helps you ensure your organization is compliant so you can focus on your business—whether it’s for DCAA, SOX, Earned Value Management or other governmental regulations.

If your business is government contracting, you will benefit from Costpoint’s unequalled accounting and tracking that make regulatory compliance a snap, so you’re always ready for routine and unexpected project and operations reviews and audits. All project-driven organizations will appreciate how Costpoint and our Costpoint-compatible suite of applications can help to ensure you understand where your business is most effective and efficient, so you can better allocate your business development, project management and marketing resources. And, public companies will benefit from the 165 out-of-the-box SOX reports available through Costpoint’s Business Performance Management functionality.

Costpoint is the one enterprise software solution that actually lowers your overall costs and makes you more competitive while ensuring you meet strict government accounting rules and regulations.

• Strong internal controls and audit tables for SOX compliance
• Compliance with all Defense Contract Audit Agency (DCAA) requirements
• Built-in support for all government schedules including CONUS and OCONUS
• COBRA and Affirmative Action Administration
• Salary Analyses, Salary Pay Equity and Salary Review Planning

“About 80% of our business comes from government contracting and Deltek’s extensive experience and in-depth knowledge in this arena is evident in its out-of-the-box functionality.”
- Steve Robinson, Telos Project Manager for the Deltek implementation

Figure 1: Costpoint has it all from PM Portal to Project Status Report
A SOLUTION THAT MAKES YOU MORE COMPETITIVE

SCALABLE AND EXTENDABLE FOR HIGH-GROWTH BUSINESS
For organizations with large business units, high transaction volumes or anticipated rapid growth, the unique design and architecture of Costpoint provides the functionality to meet a business’ short term needs, and the scalability needed to handle the business requirements in the years to come.

All of Costpoint’s modules—from financials to projects to human capital management—work together making it easy for your IT organization to deploy and manage. And, Costpoint-compatible applications easily integrate to create best-of-breed solutions that work right out-of-the-box.

Costpoint serves as your organization’s one version of the truth. Never again will IT have to implement multiple, disparate systems with each requiring different skills to maintain and employees don’t need to re-key information from one system into another.

COSTPOINT PROVIDES A COMPLETE SOLUTION WITHIN A SINGLE SYSTEM THAT IS:
• Highly scalable
• Extremely secure
• Auditable
• Web-enabled
• Connecting business

PROVIDING LOWER TOTAL COST OF OWNERSHIP (TCO)
Costpoint was designed by program, project management and accounting experts to meet the specialized needs of the project business, right out of the box. Costpoint is designed to deliver project information, reports and analysis at any level of detail to all of the key participants in your project business—quickly putting the mission-critical information at the fingertips of your entire team, including the decision-makers, finance team, project personnel, business development and human resources.

COSTPOINT’S COMPLETE SUITE OF CAPABILITIES INCLUDES:
• **Financial Management**: General Ledger, Accounts Payable, Accounts Receivable, Purchasing, Billing, Fixed Assets, Expense Management and more
• **Human Resources**: Employee Self-Service, Benefits Administration, Time Collection, Payroll, Recruitment, E-Learning, Labor, Leave, Compensation Planning, Personnel Tracking, Deferred Compensation and more
• **Performance Management**: Reporting, Dashboards, Alerts, Planning, Budgeting, Scorecards and more
• **CRM & Business Development**: Opportunity Management, Customer Relationship Management, Proposal Management and more
• **Project Manufacturing and Materials Management**: Procurement, Inventory Management, Bills of Materials, Order Tracking and more.
SOLUTIONS THAT WORK TOGETHER TO MAKE COSTPOINT A STRATEGIC ASSET FOR YOUR BUSINESS

Deltek also offers a portfolio of Costpoint-compatible applications that extend Costpoint to create a completely integrated, best-of-breed solution that works right out-of-the-box. With Costpoint and the portfolio of Costpoint-compatible products, you can get the exact functionality your project business needs, while avoiding expensive and time-consuming integration and long-term finance and IT frustration—making Costpoint a strategic asset for your business.

COSTPOINT-COMPATIBLE PRODUCTS
• Deltek Time & Expense™ and Employee Self Service™
• Deltek Business Performance Management
• Deltek GovWin
• Deltek Project Portfolio and Earned Value Management Solutions

“We needed an enterprise system that would help us to comply with complex government regulations while streamlining key operational processes across all levels of our organization. Deltek’s software is the only fully integrated solution that can seamlessly report on every aspect of our business, and advance our continued growth over the next several years.”
- Jim Spencer, President and CEO of Eagle, a leading provider of commercial military support and sustainment programs worldwide.
Deltek® is a leading provider of enterprise applications software designed specifically for project-focused businesses. For more than two decades, our software applications have enabled organizations to automate mission-critical business processes around the engagement, execution and delivery of projects. More than 12,000 customers worldwide rely on Deltek to measure business results, optimize performance, streamline operations and win new business.

To find out how Deltek Vision can help your business, call 1-800-456-2009 or visit our website at www.deltek.com.

13880 Dulles Corner
Herndon, VA 20171-4600
800.456.2009
www.deltek.com