

Costpoint GovWin IQ Integration Setup Guide

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Contents

Costpoint GovWin IQ Integration Setup Guide 1

Costpoint GovWin IQ Integration Setup Guide

Overview

GovWin IQ captures public sector opportunities including vendor information retrieved from the System for Award Management (SAM.gov). Vendor information includes whether the vendor is on the government exclusion list and other data such as vendor classification codes. This list identifies those parties excluded from receiving federal contracts, certain subcontracts, and certain types of federal financial and non-financial assistance and benefits. It is important to have accurate data on the vendors included on this list as it could impact your ability to win an opportunity or receive payment on a contract.

To this end, Costpoint provides API integration screens (Import GovWin IQ Data and Import GovWin IQ Vendor Data) that transfer opportunity and vendor information from GovWin IQ into Costpoint. This eliminates the need for duplicate data entry and will ensure that the data is updated with no data entry errors. Opportunities and both vendor and prospective vendor information can be imported and updated.

Other existing screens have been enhanced to alert you if the vendor/subcontractor you selected is on the exclusion list. You still have an option to override the warning and save the vendor/subcontractor in the record if needed. A banner is displayed on select screens to provide you additional details on the exclusion for the vendor/subcontractor.

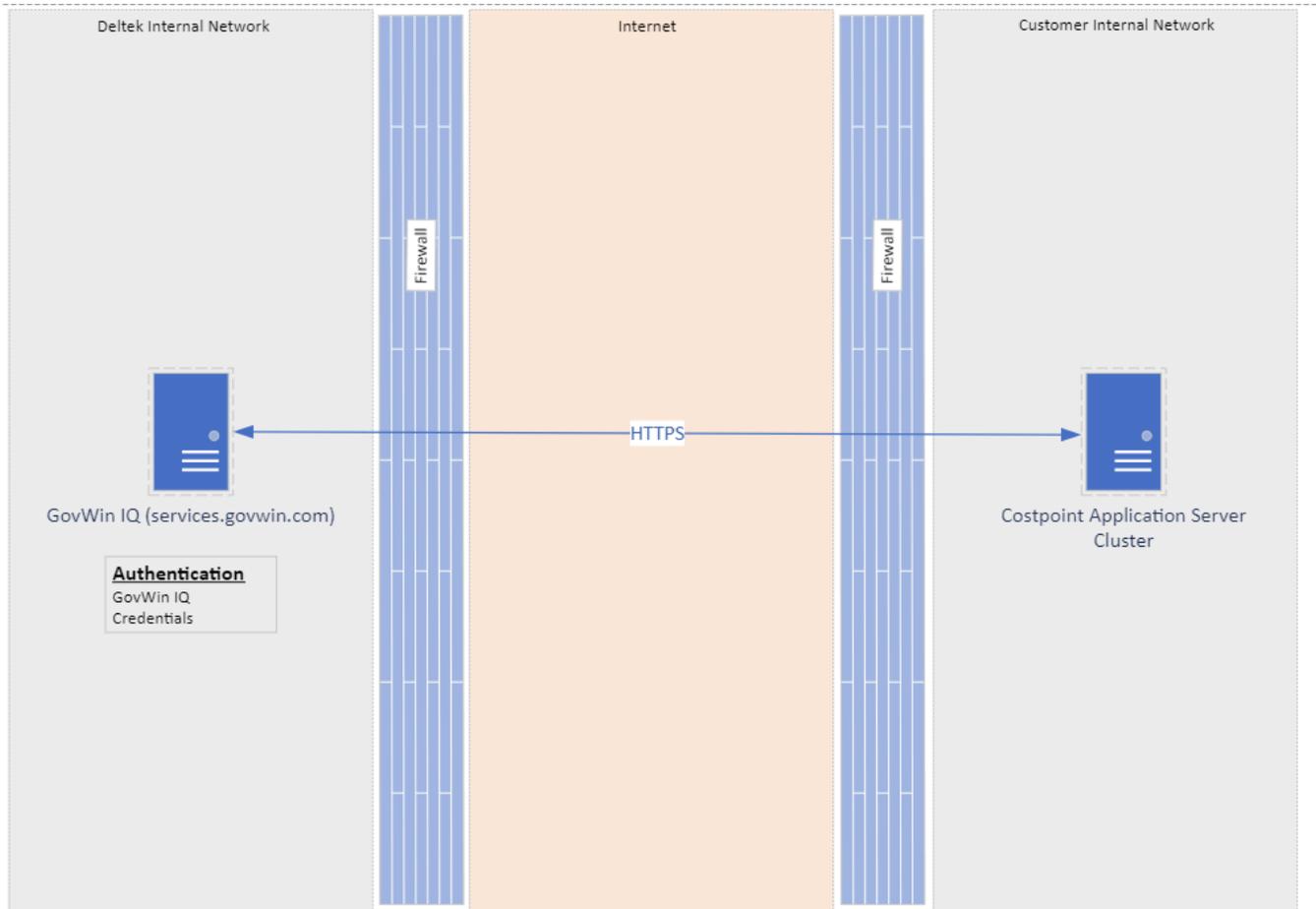
You can set up GovWin IQ and Costpoint integration for importing opportunities, vendor information, or both.

Follow the procedures in the following sections to set up GovWin IQ and Costpoint integration.

GovWin IQ to Costpoint Architectural Diagram

To integrate Costpoint with GovWin IQ, only an outgoing connection (<https>) to services.govwin.com is required.

The Costpoint WebLogic server will initiate the call to services.govwin.com and any node in the WebLogic cluster can initiate the integration call. A dedicated node cannot be assigned unless the integration call occurs within a processing app that is executed on a dedicated job server.



GovWin IQ Integration Administration

Before you can use GovWin IQ integration with Costpoint to import opportunities and vendor data, you need to set up the required OAuth credentials in GovWin IQ.

To set up OAuth credentials:

1. For Costpoint 8.0 clients or higher, contact your GovWin IQ Customer Success Manager to verify that the configuration type is for Costpoint 8.0.
 - On the Org Edit form in MPS, enter the correct Costpoint version as the **CRM Connector Type**.
2. Access the Enable New Application screen and enter the following information:
 - **Application Name:** Enter your preferred name for the application.
 - **Application Type:** Select **Vantagepoint** or **Costpoint** or **CM** or **Vision CRM**.

3. Use the Client ID & Secret credentials created when GovWin IQ was initialized. This information is required to set up GovWin IQ integration with Costpoint. If you do not know this information, click the **Generate Client ID & Secret** button to recreate the credentials.

Costpoint Product Configuration Utility

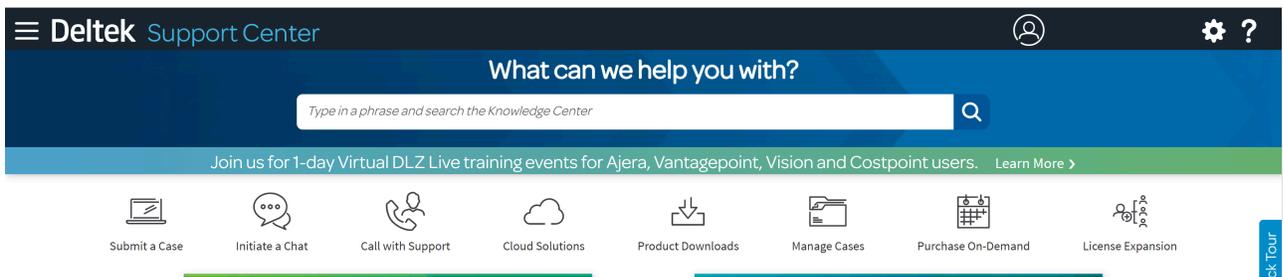
Product Configuration Utility » GovWin IQ Tab (for SaaS clients)

For Costpoint SaaS clients, the Product Configuration Utility is maintained by the Deltek DCO team. The SaaS Administrator needs to complete the Costpoint Integration Setup Template, and then submit it with a Costpoint Integration Setup service request via the Deltek Support Center.

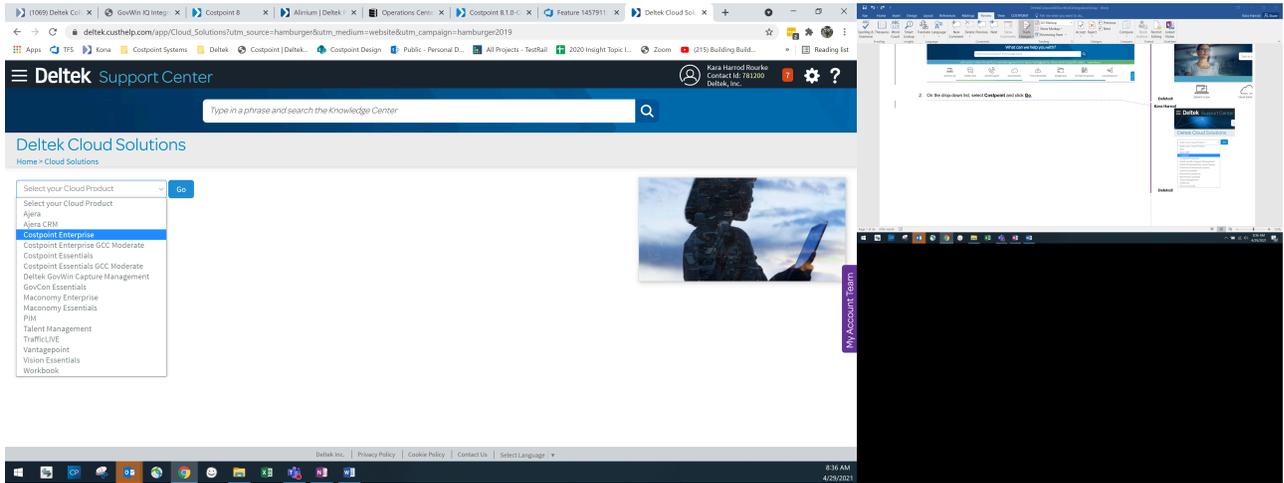
Submit a New Service Request

To submit a new service request in the Deltek Support Center:

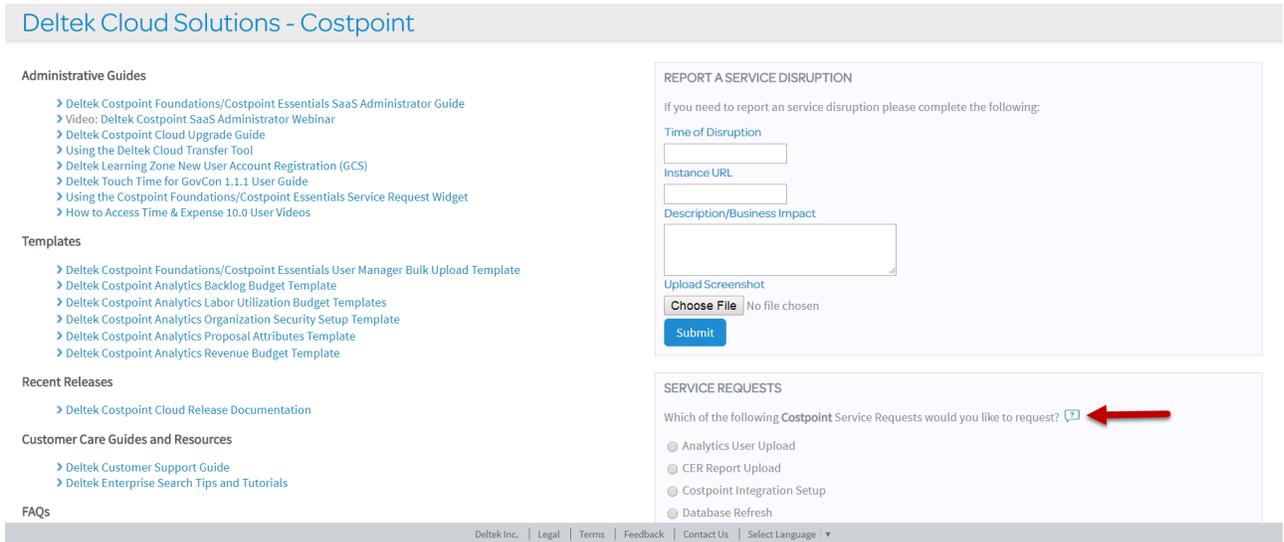
1. Log into the Deltek Support Center: (<https://deltek.custhelp.com/>) and click **Cloud Solutions**.



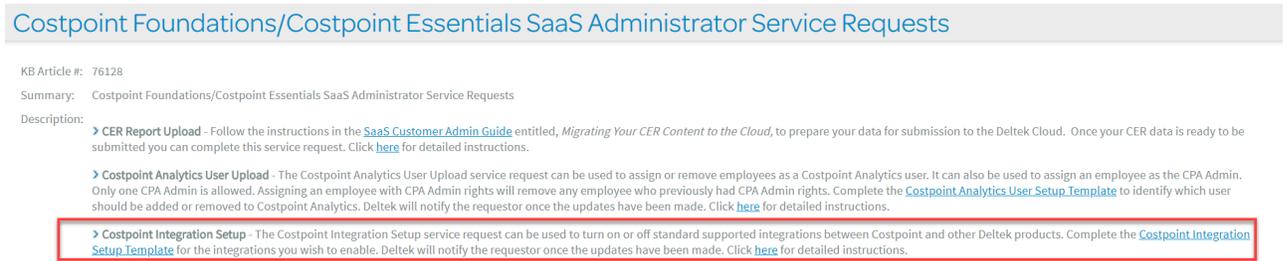
2. On the drop-down list, select your Costpoint Cloud Product and click Go.



3. In the SERVICE REQUESTS section, click  to see the Knowledge Base links to all details about service requests and SLOs.



4. Under Costpoint Integration Setup, click Costpoint Integration Setup Template. Save and open the file.



5. Click the GovWin IQ tab in the file and in the Product Configuration Utility (New Setup) section, enter the following information:

- **Client ID:** Enter the GovWin IQ Client ID. You can find this in **GovWin IQ » Support » Integration Administration**.

The screenshot shows the GovWin IQ interface. At the top, there is a navigation bar with tabs: My GovWin, Federal, State, Local & Ed, Teaming, and Support. The Support dropdown menu is open, showing categories: SUPPORT & TRAINING (with sub-items: Customer Success, Federal Training, State, Local & Ed Training, Software Products), FOIA SERVICES (with sub-item: FOIA Services), and SOFTWARE CONNECTIVITY (with sub-item: Integration Administration, which is highlighted with a red box). On the left, there is a 'My GovWin' sidebar with a 'Quick Find' search bar and a 'Quick Links' list including: My GovWin Home, My Profile, My Settings, My Inbox, My Emails & Alerts, My Searches, My Opportunities (2), My Sharing Activity, My Contracts (1), My FOIA Requests, My Networks, My Company Profile, My Company Subscription, and a 'Support' section.

- **Client Secret:** The client's System Administrator saves this after it is generated in GovWin IQ and is no longer visible once saved.

Note: To regenerate the Client Secret, open GovWin IQ, click **Support » Integration Administration**, select the application name, and click **Regenerate Client Secret**.

Be aware that regenerating Client ID and Secret credentials will invalidate all the access tokens already granted to individual users for the application.

Warning: Please use the Data Transfer Tool (<https://dftx.deltekenterprise.com/>) to securely submit your password(s). Refer to the instructional guide in the Administrative Guides section of the Deltek Cloud Solutions -- Costpoint screen: **Using the Deltek Cloud Transfer Tool.**

- **Tenants | Tenant ID:** Enter the Tenant ID to be used in Costpoint to associate a specific GovWin IQ Login credential. It is also referred to as the **GovWin IQ Login Alias** on the Configure Opportunity Settings (CTMOPSET) screen, wherein the user selects the **Tenant ID** to be used for a company. This may be used by one or more companies in Costpoint.
- This can be up to thirty alphanumeric characters.
- For more information on Tenant IDs, see [Special Topics](#) at the end of this guide.
- **Tenants | User:** Enter the GovWin IQ username associated with the selected Tenant ID.
- This is the email address used to log into GovWin IQ.
- **Tenants | Password:** Enter the GovWin IQ password for the user associated with the selected Tenant ID.

Warning: Please use the Data Transfer Tool (<https://dftx.deltekenterprise.com/>) to securely submit your password(s). Refer to the instructional guide in the Administrative Guides section of the Deltek Cloud Solutions -- Costpoint screen: **Using the Deltek Cloud Transfer Tool.**

- **System Name:** This is the Costpoint system name which displays on the Costpoint login screen.

Note: On the Costpoint login screen, click **Additional Criteria** and look for the **System** field. You can also find the system name when logged into Costpoint. Click the **User Preferences** icon on the upper right corner of the screen and look for the **System** field.

Costpoint Integrations - GovWIN IQ				
Field	Value	Instruction	Date Requested	Notes
Product Configuration Utility (New Setup) - Scroll down for <u>Changes</u>				
Client ID		Enter the Client ID provided by GovWin IQ in Support > Integration Administration screen. (Typically one per company)		
Client Secret	X	The Client Secret provided by GovWin IQ in Support > Integration Administration screen. This would have been saved by the client System Administrator after generation and is no longer visible in GovWin IQ after save. (Typically one per company) Please use the Data Transfer Tool (https://dftx.deltekenterprise.com/) to securely submit your password(s). Instructional Guide is found under Administrative Guides >> Using the Deltek Cloud Transfer Tool on Customer Connect Site.		
Tenants Tenant ID		Enter a Tenant ID. The Tenant ID is used in Costpoint to associate a specific GovWin IQ Login credential and may be used by one or more companies in Costpoint.		
Tenants User		Enter the GovWin IQ user associated with the selected Tenant ID. This is the email address used to log into GovWin IQ.		
Tenants Password	X	The GovWin IQ password for the user associated with the selected Tenant ID. Please use the Data Transfer Tool (https://dftx.deltekenterprise.com/) to securely submit your password(s). Instructional Guide is found under Administrative Guides >> Using the Deltek Cloud Transfer Tool on Customer Connect Site.		
System Name		This is the Costpoint System Name which can be found on the Costpoint login screen, select Show Additional Criteria and look for the System field. This can also be found when logged into Costpoint, select the User Preferences icon in the upper right corner of the screen, look for the System field.		

6. In the SERVICE REQUESTS section, click **Costpoint Integration Setup**.

7. Click **Choose File** and upload the template, and then click **Submit**. Alternatively, you can click the **Costpoint Integration Configuration Template** link.

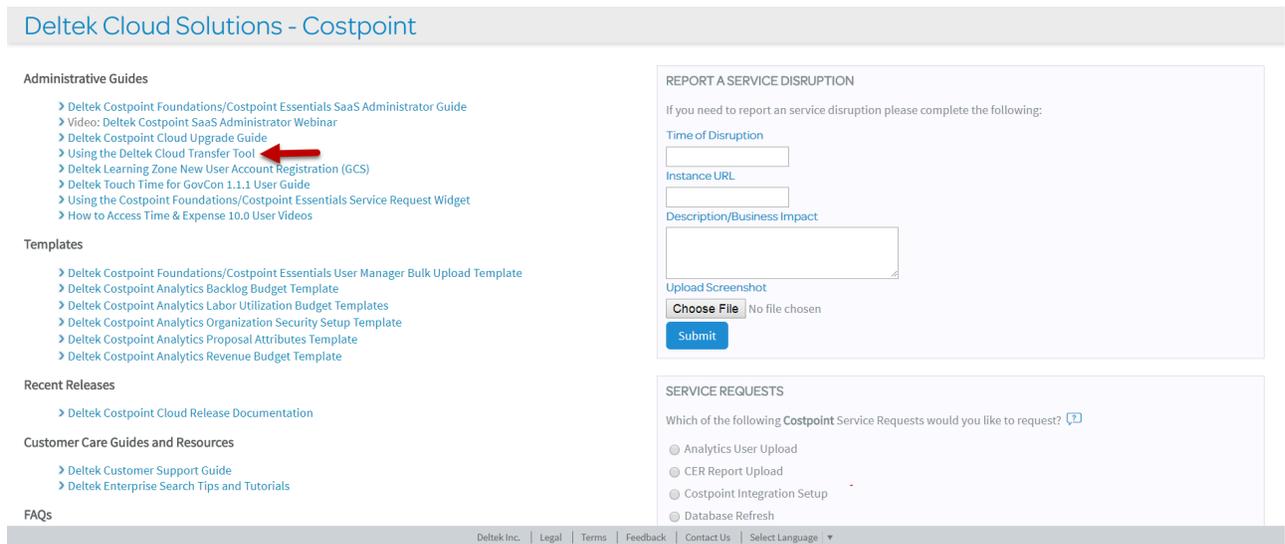
8. Save your 13-character service request number. This is required when submitting passwords.

Submit a Password and Client Secret

To submit a password and Client Secret after submitting a service request:

1. In the Administrative Guides section of the Deltek Cloud Solutions -- Costpoint screen, click **Using the Deltek Cloud Transfer Tool**.

Follow the instructions for Encrypt and Upload Your Password to process your Client Secret and Tenant User Password.

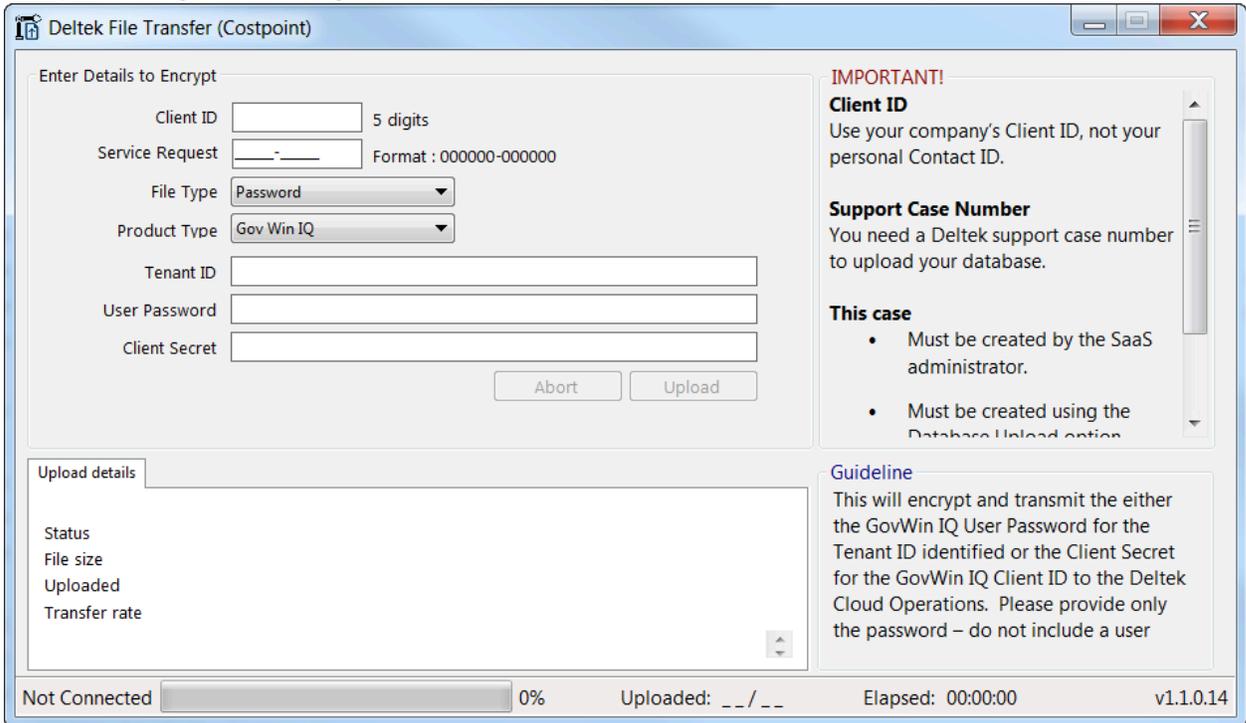


2. Use the following URL to launch the tool: <https://dftx.deltekenterprise.com/>.

Note: Use Internet Explorer to launch the tool.

3. Enter the following information:
 - **Client ID:** This is the 5-digit Costpoint Client ID. It displays on the upper-right corner on the Deltek Support Center portal.
 - **Service Request:** Enter the 13-digit number sent to you after you submitted the Costpoint Integration Setup service request. (step 8 of [Submit a Service Request](#))
 - **File Type:** Select Password.
 - **Product Type:** Select GovWin IQ.
 - **Tenant ID:** Enter the Tenant ID you created on the Costpoint Integration Configuration template. (step 5 of [Submit a Service Request](#))
 - **User Password:** Enter the GovWin IQ password of the user associated with the Tenant ID you entered on the Costpoint Integration Configuration template. (step 5 of [Submit a Service Request](#))

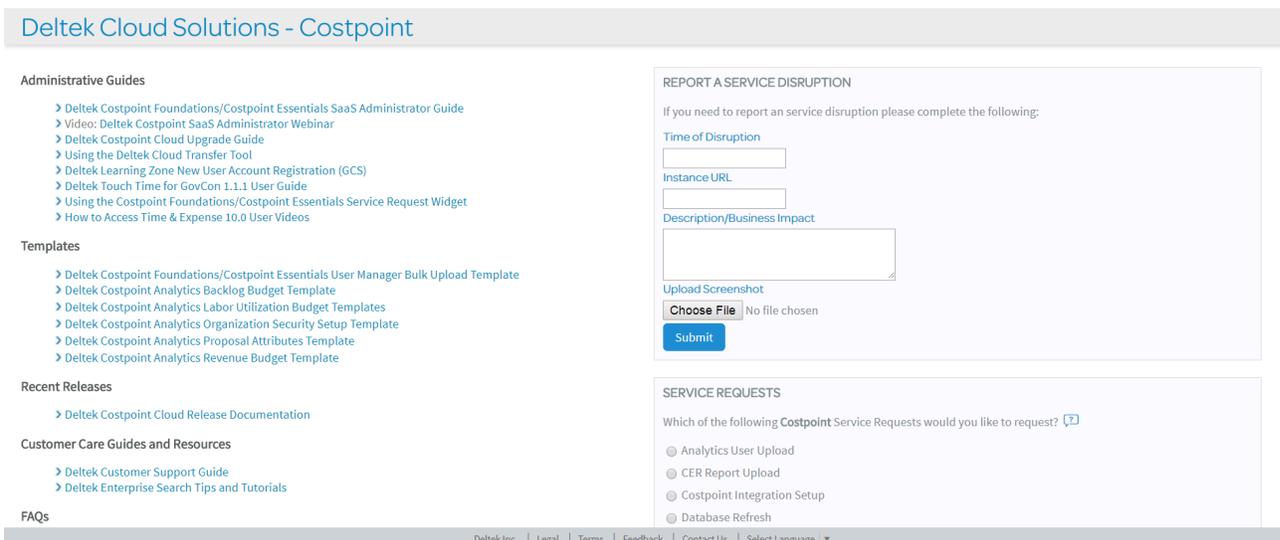
- **Client Secret:** Enter the Client Secret associated with the GovWin IQ Client ID you entered on the Costpoint Integration Configuration template. (step 5 of [Submit a Service Request](#))



Submit a Modified Service Request

To submit a modified service request in the Deltek Support Center:

1. In the SERVICE REQUESTS section of the Deltek Cloud Solutions -- Costpoint screen, click **Costpoint Integration Setup**.



2. Under Costpoint Integration Setup, click Costpoint Integration Setup Template. Save and open the file.

Costpoint Foundations/Costpoint Essentials SaaS Administrator Service Requests

KB Article #: 76128

Summary: Costpoint Foundations/Costpoint Essentials SaaS Administrator Service Requests

Description:

➤ **CER Report Upload** - Follow the instructions in the [SaaS Customer Admin Guide](#) entitled, *Migrating Your CER Content to the Cloud*, to prepare your data for submission to the Deltek Cloud. Once your CER data is ready to be submitted you can complete this service request. Click [here](#) for detailed instructions.

➤ **Costpoint Analytics User Upload** - The Costpoint Analytics User Upload service request can be used to assign or remove employees as a Costpoint Analytics user. It can also be used to assign an employee as the CPA Admin. Only one CPA Admin is allowed. Assigning an employee with CPA Admin rights will remove any employee who previously had CPA Admin rights. Complete the [Costpoint Analytics User Setup Template](#) to identify which user should be added or removed to Costpoint Analytics. Deltek will notify the requestor once the updates have been made. Click [here](#) for detailed instructions.

➤ **Costpoint Integration Setup** - The Costpoint Integration Setup service request can be used to turn on or off standard supported integrations between Costpoint and other Deltek products. Complete the [Costpoint Integration Setup Template](#) for the integrations you wish to enable. Deltek will notify the requestor once the updates have been made. Click [here](#) for detailed instructions.

3. Select the GovWin IQ tab in the file, and in the Product Configuration Utility (New Setup) section, enter the following information:

- **Client Secret:** Enter the new Client Secret if it is regenerated in GovWin IQ.

Note: To regenerate the Client Secret, access [GovWin IQ » Support » Integration Administration](#), select the application name, and click [Regenerate Client Secret](#).

Be aware that regenerating Client ID and Secret credentials will invalidate all the access tokens already granted to individual users for the application.

Warning: Please use the Data Transfer Tool (<https://dftx.deltekenterprise.com/>) to securely submit your password(s). Refer to the instructional guide in the Administrative Guides section of the Deltek Cloud Solutions -- Costpoint screen: [Using the Deltek Cloud Transfer Tool](#).

- **Tenants | Tenant ID:** Delete or enter a new Tenant ID used in Costpoint to associate a specific GovWin IQ Login credential. It is also referred to as **GovWin IQ Login Alias** on the Configure Opportunity Settings (CTMOPSET) screen. This may be used by one or more companies in Costpoint.
- **Tenants | User:** Delete or enter the new GovWin IQ username associated with the selected Tenant ID. This is the email address used to log into GovWin IQ.
- **Tenants | Password:** If you entered a new **User**, enter the GovWin IQ password for the user associated with the selected Tenant ID.
If you entered an existing **User**, you can modify the existing user's password on the GovWin IQ Integration subtask of the Manage System Integration Accounts screen in Costpoint.

Warning: Please use the Data Transfer Tool (<https://dftx.deltekenterprise.com/>) to securely submit your password(s). Refer to the instructional guide in the Administrative Guides section of the Deltek Cloud Solutions -- Costpoint screen: [Using the Deltek Cloud Transfer Tool](#).

- **System Name:** This is the Costpoint system name which displays on the Costpoint login screen.

Note: On the Costpoint login screen, click **Additional Criteria** and look for the **System** field. You can also find the system name when logged into Costpoint. Click the **User Preferences** icon on the upper right corner of the screen and look for the **System** field.

Field	Old Value	New Value	Delete Record	Instructions	Date Requested	Notes
Product Configuration Utility (Changes)						
Client Secret				If the Client Secret has changed, please use the Data Transfer Tool (https://dftx.deltekenterprise.com/) to securely submit your password(s). Instructional Guide is found under Administrative Guides >> Using the Deltek Cloud Transfer Tool on Customer Connect Site.		
Tenants Tenant ID				Deleting a Tenant ID, enter the Tenant ID in the 'Old Value' and select 'Yes' from the 'Delete Record' Column. New Tenant ID, enter Tenant ID under New Value column.		
Tenants User				Deleting a User, enter the User in the 'Old Value' and select 'Yes' from the 'Delete Record' column. New User, enter the GovWin IQ user associated with the selected Tenant ID. This is the email address used to log into GovWin IQ.		
Tenant Password				New Users, the GovWin IQ password for the user associated with the selected Tenant ID. Please use the Data Transfer Tool (https://dftx.deltekenterprise.com/) to securely submit your password(s). Instructional Guide is found under Administrative Guides >> Using the Deltek Cloud Transfer Tool on Customer Connect Site. Password changes to existing users can be made in Costpoint's Manage System Integration Accounts screen under the GovWin IQ Integration subtask.		
System Name				This is the Costpoint System Name which can be found on the Costpoint login screen, select Show Additional Criteria and look for the System field. This can also be found when logged into Costpoint, select the User Preferences icon in the upper right corner of the screen, look for the System field.		

4. In the SERVICE REQUESTS section of the Deltek Cloud Solutions -- Costpoint screen, click **Costpoint Integration Setup**.

Deltek Cloud Solutions - Costpoint

Administrative Guides

- > [Deltek Costpoint Foundations/Costpoint Essentials SaaS Administrator Guide](#)
- > [Video: Deltek Costpoint SaaS Administrator Webinar](#)
- > [Deltek Costpoint Cloud Upgrade Guide](#)
- > [Using the Deltek Cloud Transfer Tool](#)
- > [Deltek Learning Zone New User Account Registration \(GCS\)](#)
- > [Deltek Touch Time for GovCon 1.1.1 User Guide](#)
- > [Using the Costpoint Foundations/Costpoint Essentials Service Request Widget](#)
- > [How to Access Time & Expense 10.0 User Videos](#)

Templates

- > [Deltek Costpoint Foundations/Costpoint Essentials User Manager Bulk Upload Template](#)
- > [Deltek Costpoint Analytics Backlog Budget Template](#)
- > [Deltek Costpoint Analytics Labor Utilization Budget Templates](#)
- > [Deltek Costpoint Analytics Organization Security Setup Template](#)
- > [Deltek Costpoint Analytics Proposal Attributes Template](#)
- > [Deltek Costpoint Analytics Revenue Budget Template](#)

Recent Releases

- > [Deltek Costpoint Cloud Release Documentation](#)

Customer Care Guides and Resources

- > [Deltek Customer Support Guide](#)
- > [Deltek Enterprise Search Tips and Tutorials](#)

FAQs

REPORT A SERVICE DISRUPTION

If you need to report a service disruption please complete the following:

Time of Disruption

Instance URL

Description/Business Impact

Upload Screenshot

No file chosen

SERVICE REQUESTS

Which of the following **Costpoint** Service Requests would you like to request?

- Analytics User Upload
- CER Report Upload
- Costpoint Integration Setup
- Database Refresh

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5. Click **Choose File** and upload the modified template, and then click **Submit**. Alternatively, you can click the **Costpoint Integration Configuration Template** link.

SERVICE REQUESTS

Which of the following **Costpoint** Service Requests would you like to request? 

Analytics User Upload

CER Report Upload

Costpoint Integration Setup

Attach the [Costpoint Integration Configuration Template](#) to be used to configure your integration.

Costpoint Integration Template:

No file chosen

Additional Instructions (Domain Names):

Product Configuration Utility (for On-Premises Clients)

If you are using Costpoint on-premises, you must use the on-premises Product Configuration Utility to set up Costpoint integration with GovWin IQ. This is maintained by your System or IT Administrator.

Configure Costpoint Integration with GovWin IQ

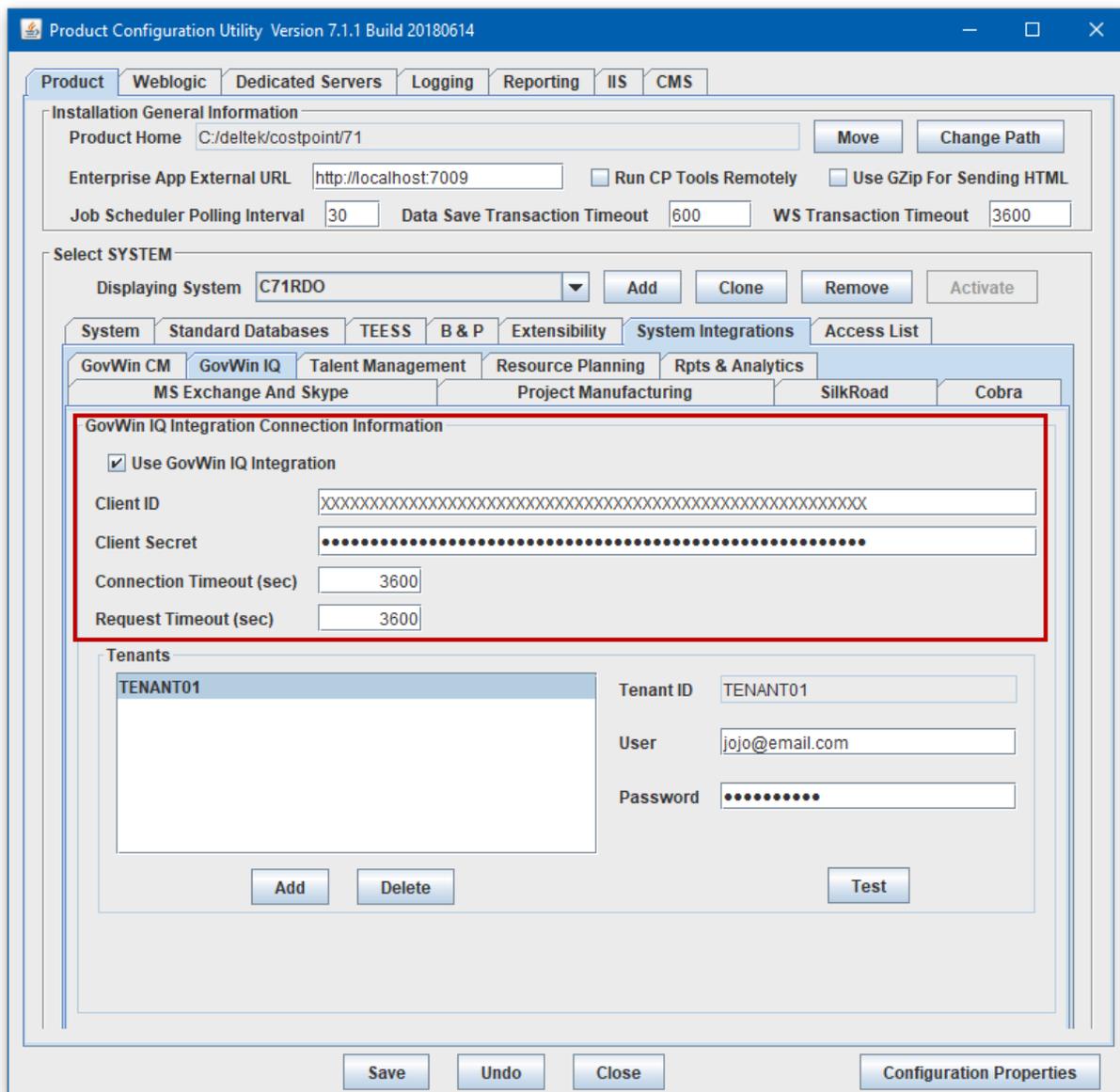
To configure Costpoint integration with GovWin IQ using the on-premises Product Configuration Utility:

1. Launch the Product Configuration Utility.
2. On the GovWin IQ tab, enter the following information:
 - **Use GovWin IQ Integration:** Select this check box to enable integration with GovWin IQ and to enable the rest of the fields.
 - **Client ID:** Enter which can be found in GovWin IQ under Support > Integration Administration screen- (typically one per company).
 - **Client Secret:** Enter the Client Secret provided by GovWin IQ in Support > Integration Administration screen. The Client Secret would have been saved by the clients System Administrator after generation in GovWin IQ and is no longer visible in GovWin IQ after save.

Note:

- To regenerate the Client Secret, open GovWin IQ, and access Support » Integration Administration, select the application name, and click Regenerate Client Secret.
- Be aware that regenerating Client ID and Secret credentials will invalidate all the access tokens already granted to individual users for the application.
- You can update the Client ID, Client Secret, and User Password in Costpoint after the initial setup using the Costpoint System Integration Accounts application. Refer to the [\[Special Topics: GovWin IQ User Passwords\]](#) section for more information.

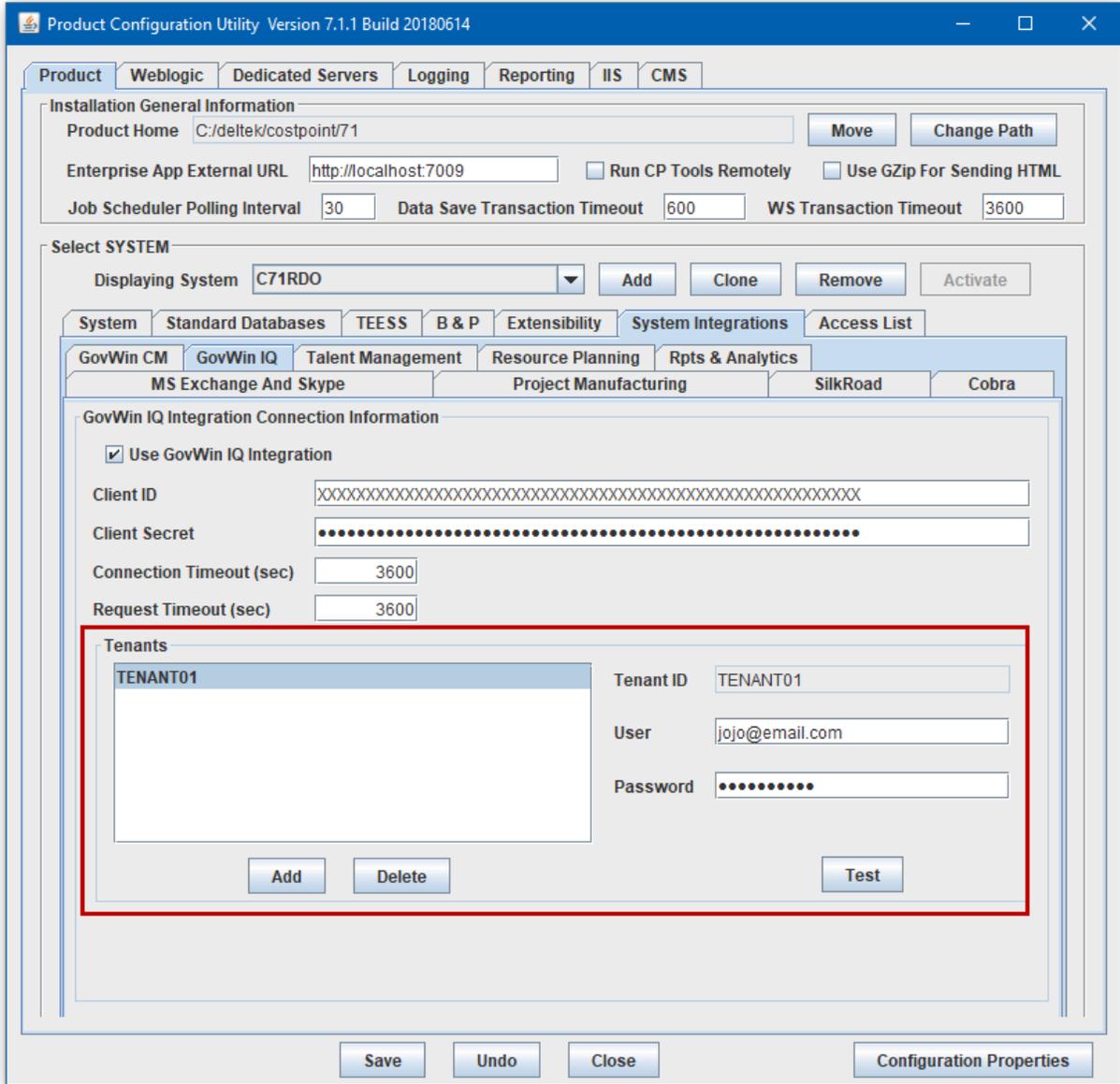
- **Connection Timeout (sec):** Enter the amount of time Costpoint will wait for GovWin IQ to respond during a connection. The default value is 60 seconds.
- **Request Timeout (sec):** Enter the amount of time Costpoint will wait for GovWin IQ to respond when transferring data. The default value is 3600 seconds.



3. In the Tenants section, enter the following information:

- **Tenant ID:** Click **Add** to enter a Tenant ID to be used in Costpoint to associate a specific GovWin IQ Login credential. This may be used by one or more companies. It is also referred to as **GovWin IQ Login Alias** on the Configure Opportunity Settings (CTMOPSET) screen, wherein the user selects the Tenant ID to be used for a company.
- For more information on Tenant IDs, see [Special Topics](#) at the end of this guide.
- **User:** Enter the GovWin IQ username associated with the selected Tenant ID.
- This is the email address used to log into GovWin IQ.
- **Password:** Enter the GovWin IQ password for the user associated with the selected Tenant ID.

- **Test:** Click this button to test the connection to GovWin IQ using the User and Password you entered.
- **Delete:** Click this button to delete the Tenant ID.



Opportunity Transfer

To import opportunities from GovWin IQ into Costpoint, you must follow a series of steps to configure the settings that will allow the integration between the two products.

Note: You need to be licensed for Costpoint Capture & Contracts to be able to import opportunities from GovWin IQ into Costpoint.

Select Opportunities in GovWin IQ to Be Imported into Costpoint

In GovWin IQ, you must select opportunity records that you want to be imported into Costpoint.

If you delete an opportunity in Costpoint that has been imported from GovWin IQ and the Add to Costpoint / Deltek CRM is still selected for that opportunity in GovWin IQ, it will be reimported every time you run Import GovWin IQ Data in Costpoint » Capture & Contracts.

To select opportunity records:

1. In GovWin IQ » Opportunity Details, click the Add to Costpoint / Deltek CRM link to mark an opportunity record for transfer to Costpoint.

If a record is marked for transfer to Costpoint, the link displays Remove from Costpoint / Deltek CRM.

The screenshot shows the 'Opportunity Details' page in GovWin IQ. The main title is 'BROAD AGENCY ANNOUNCEMENT FOR SAFETY ISSUES WITH COMPLEX DIGITAL SYSTEMS'. The Opportunity ID is 162672. The buying organization is 'TRANSPORTATION » FEDERAL AVIATION ADMINISTRATION'. The organization type is 'Transportation'. The page includes a 'Program Summary' section with a description of the BAA requirement. Below that is an 'Opportunity Summary' table with the following data:

Status	Post-RFP
Solicitation Date	11/15/2017
Award Date	12/2020 (Deltek Estimate)
Solicitation Number	692M1518R00001
Value (\$K)	To Be Determined
Competition Type	Full and Open / Unrestricted
Type of Award	Other
Primary Requirement	Professional Services
Duration	3 year(s) base
Contract Type	Firm Fixed Price
Primary NAICS Code	541712

On the right side, there is an 'At a Glance' summary table:

Status:	Post-RFP
Solicitation Date:	11/15/2017
Award Date:	12/2020 (Deltek Estimate)
Value(\$K):	To Be Determined
Competition Type:	Full and Open / Unrestricted

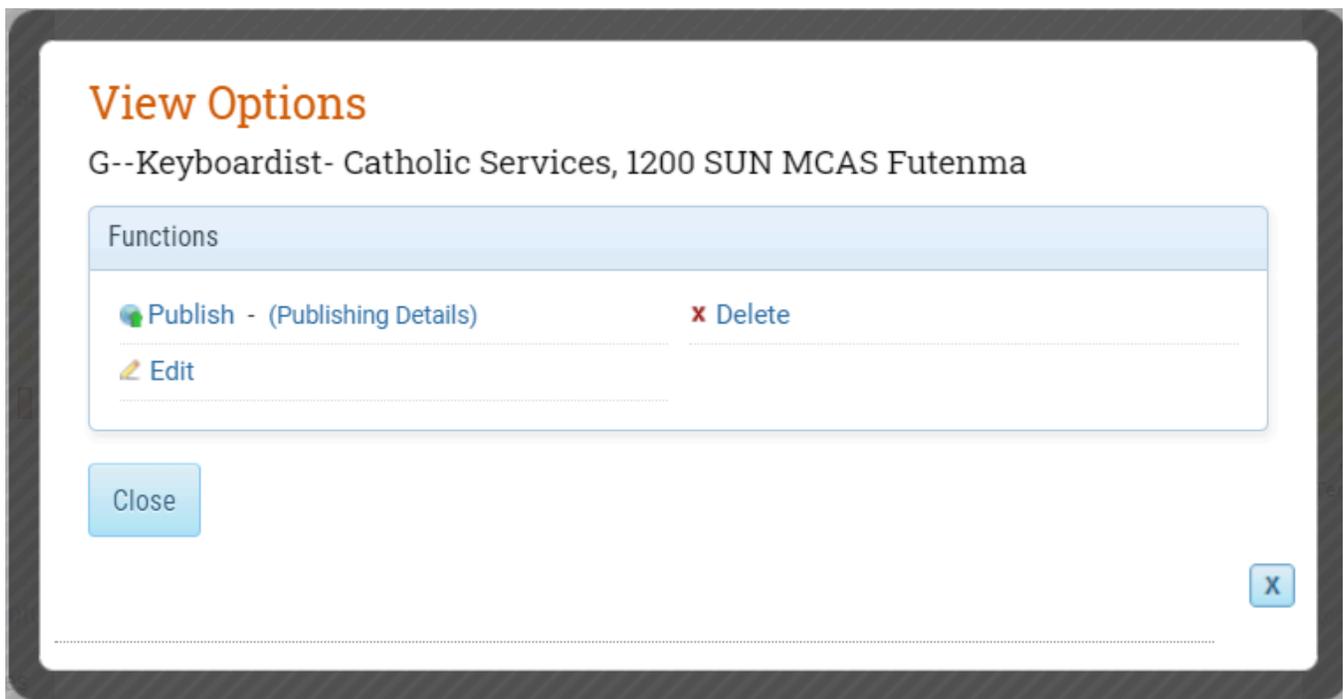
Below the summary is a 'Latest Analyst Update' section dated 05/11/2018, and a 'Contacts' section listing Valerie Rinaldt with her phone number and email address.

Note: For Costpoint 8.0 and higher versions, if you delete an Opportunity in Costpoint that was imported from GovWin IQ, you need to click Remove from Costpoint / Deltek CRM, or a new

opportunity record will be created on the next import. GovWin IQ Opportunities created prior to Costpoint 8.0 cannot be deleted from Costpoint. If the opportunity has already been imported to Costpoint and you click **Remove from Costpoint / Deltek CRM**, the opportunity will not be removed from Costpoint.

In Costpoint 8.1 or higher versions, you can send opportunity assessments, both **Capture** and **Qualified**, from GovWin IQ to an opportunity in Costpoint. You must first publish an opportunity assessment before you can transfer it to Costpoint.

To publish an assessment, use the View Options screen and click **Publish**.



Set Up Costpoint to Import Opportunities

In Costpoint, you must configure the settings in the Capture & Contracts domain to prepare the system for importing opportunity records from GovWin IQ.

Configure Opportunity Settings

Use the Configure Opportunity Settings screen to set up the Tenant ID that contains the login information that you want to use for importing opportunities from GovWin IQ.

To set up the Tenant ID:

1. Click **Capture & Contracts » Contract Management Controls » Opportunities Controls » Configure Opportunity Settings**.
2. In the **GovWin IQ Login Alias (Tenant ID)** field, enter, or click  **Lookup** to select, the Tenant ID.

The lookup displays a list of Tenant IDs that were added to the Product Configuration Utility.



3. Click  **Save**.
4. Click **Admin » System Administration » System Administration Utilities » Rebuild Global Settings**.
5. Select an option in the **Select Process** group box. Select **All Settings** to update all screens/functions at the same time or select **Individual Setting(s)** to update only specific screens/functions.
6. If you selected **Individual Setting(s)**, make sure to select **Opportunities/Contracts** in the **Individual Settings** group box.
7. Click  and select **Reload Settings**.

Configure Contract Management Settings

Use the Configure Contract Management Settings screen to configure the GovWin IQ login account setting for GovWin IQ Integration.

To configure the GovWin IQ login account setting:

1. Click Capture & Contracts » Contract Management Controls » Contract Management Controls » Configure Contract Management Settings.
2. Click the Corporate Settings subtask.
3. Select the **Allow any GovWin IQ login Account to run Import GovWin IQ Data for all login Accounts/companies** check box if you want to allow any GovWin IQ login account to run the Import GovWin IQ Data process for all login accounts/companies.



4. Click  Save.
5. Click Admin » System Administration » System Administration Utilities » Rebuild Global Settings.
6. Select an option in the **Select Process** group box. Select **All Settings** to update all screens/functions at the same time or select **Individual Setting(s)** to update only specific screens/functions.

- If you selected **Individual Setting(s)**, make sure to select **Opportunities/Contracts** in the **Individual Settings** group box.
- Click and select **Reload Settings**.

Map GovWin IQ ID (Employee) to Costpoint Employee ID

The GovWin IQ interface can import information such as a user who selected an Opportunity to transfer to Costpoint or a user who created an Opportunity Assessment. In order to display the Costpoint employee name, the GovWin IQ ID needs to be mapped to the Costpoint Employee ID.

To map a GovWin IQ ID to a Costpoint Employee ID:

- Click **People » Employee » Basic Employee Information » Manage Employee Information**.
- Under **Product Interface » GovWin IQ ID**, enter the employee's **GovWin IQ ID**. This is typically the user's email address.

Import GovWin IQ Data

Use this screen to import opportunity records from GovWin IQ into Costpoint.

You can run the import process on-demand from this screen, and you can also create stored parameters for running the import process at a scheduled time using the Costpoint Job Management applications.

In Costpoint 8.1 or higher versions, use the **GovWin IQ Mapped Stages** subtask of the **Manage Opportunity Stages** screen to map GovWin IQ stages to the Opportunity stages set up in Costpoint. If you do not set up the mapping, the stage of the opportunity in Costpoint at the time of import will be assigned to the imported record.

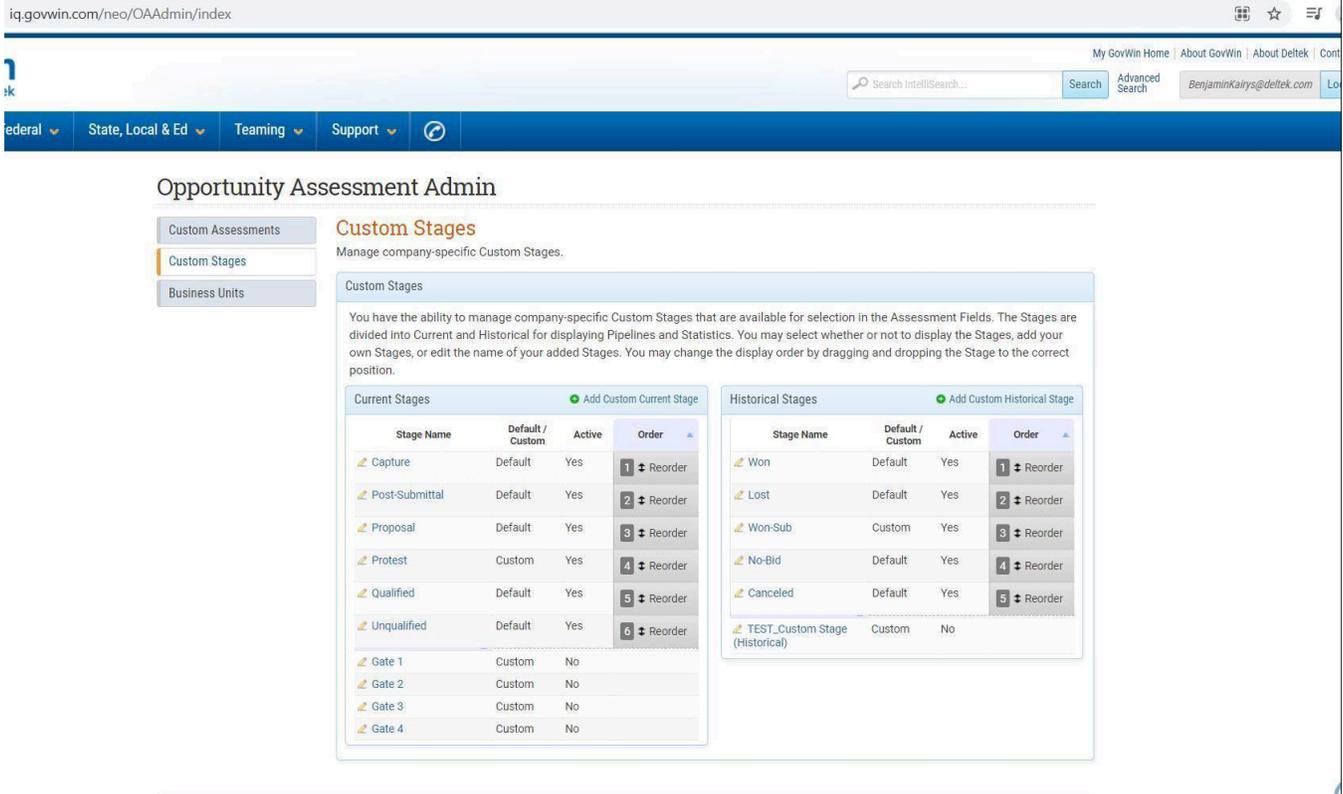
The screenshot shows two screenshots from the Costpoint software interface. The top screenshot is titled "Manage Opportunity Stages" and displays a table of opportunity stages. The bottom screenshot is titled "Manage Opportunity Stages > GovWin IQ Mapped Stages" and shows a mapping table.

Sequence Number *	Stage Code *	Stage Description *	Grouped Stage Name	Show in Lookup	Source	Include In Current Pipeline	Win / Loss *
6	PROPSUB	6. Proposal Submitted	Proposal	<input checked="" type="checkbox"/>	System	<input checked="" type="checkbox"/>	NA
7	NEGOTIATE	7. Negotiation	Proposal	<input checked="" type="checkbox"/>	System	<input checked="" type="checkbox"/>	NA
8	WON	8. Won	Closed	<input checked="" type="checkbox"/>	System	<input type="checkbox"/>	Win
9	LOST	9. Lost	Closed	<input checked="" type="checkbox"/>	System	<input type="checkbox"/>	Loss
10	CANCEL	10. Cancel	Closed	<input checked="" type="checkbox"/>	System	<input type="checkbox"/>	NA
11	NOBID	11. No Bid	<input checked="" type="checkbox"/> Closed	<input checked="" type="checkbox"/>	System	<input type="checkbox"/>	NA
12	POSTPONED	99. Postponed	Other	<input checked="" type="checkbox"/>	System	<input type="checkbox"/>	NA
13	FOLLOWUP	Followup	Other	<input checked="" type="checkbox"/>	User	<input type="checkbox"/>	NA
14	PROTEST	In Protest	In Protest	<input checked="" type="checkbox"/>	User	<input type="checkbox"/>	NA

Stage Code	Stage Description	GovWin IQ Mapped Stage *
NOBID	11. No Bid	UNQUALIFIED

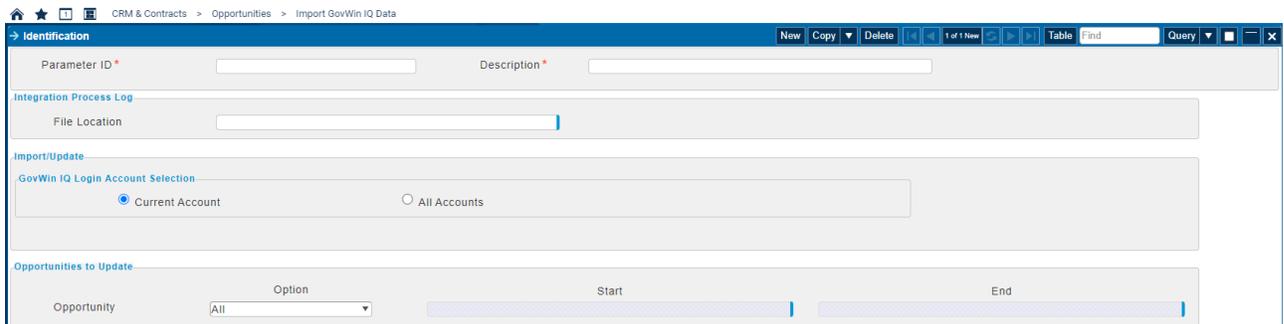
In GovWin IQ, you can access stages on the Opportunity Assessment Admin screen. Access this by selecting **OA Client Admin** in the My GovWin tab. In the Custom Stages section, you must map both the Current (Default and Custom) and Historical Stages. You must have OA Client Admin access to view these screens.





To import GovWin IQ opportunities into Costpoint:

1. Click Capture & Contracts » Opportunities » Opportunities Interfaces » Import GovWin IQ Data.



2. Enter, or if you have previously created and saved parameters, click **Query** to select, a parameter ID. When you select a previously saved parameter ID or parameter description, the associated saved screen selection parameters automatically display as selection defaults. The page setup and print options, if there are any, are also included in the saved parameter ID. You can change any of the associated selection defaults as necessary.

3. If you did not select a parameter ID, manually enter values in the fields.

4. In the **File Location** field, enter, or click  **Lookup** to select, the location where the process log file is saved after the import process completes. If you leave this field blank, Costpoint stores the data migration process logs in the database, and you can view or download the process logs from the File Download screen.

Note: For SaaS clients, to create alternate file locations, you need to submit a service request through the Support Center. (Set Up Alternate File Location).

5. Select an option in the **GovWin IQ Login Account Selection** group box. Select **Current Account** to import data for all companies with the same login account as the current logged-in company or select **All Accounts** to import GovWin IQ data for all login accounts/companies in the database.
6. In the **Opportunities to Update** group box, select the desired range option for opportunities you want to update:
 - **All:** Select this option to include all available records. The **Start** and **End** fields are disabled for this option.
 - **One:** Select this option to include only one record. You must enter that value in the **Start** field. The **End** field is disabled for this option.
 - **Range:** Select this option to include a contiguous range of records. You must enter the beginning value for the range in the **Start** field and the ending value of the range in the **End** field.
 - **From Beginning:** Select this option to include all the records from the beginning of the available records to a specific record in the range. You must enter the last value for the range in the **End** field. The **Start** field is disabled for this option.
 - **To End:** Select this option to include all the records from a specific record to the end of all the available records. You must enter the value from which the range should begin in the **Start** field. The **End** field is disabled for this option.
7. Click  and select **Import GovWin IQ Opportunities** on the drop-down list to import opportunities immediately or select **(Batch Mode) Import GovWin IQ Opportunities** to include the importing of opportunities during batch processing.

Note: As the opportunities are imported, they will use the Last Opportunity ID numbering schema set up in the Configure Opportunity Settings screen for each company. If this has not been completed, an error message will be displayed indicating that auto generate needs to be set up and the ID needs to be populated.

8. If you did not select an existing Parameter ID and you want to reuse your configuration, enter a new value in



the **Parameter ID** field and click **Save**.

9. Click **Capture & Contracts » Opportunities » Opportunities » Manage Opportunities** to view the imported opportunity records.

Detailed information about opportunities imported from GovWin IQ are available on the GovWin IQ subtask.

Vendor Transfer

When you import vendors from GovWin IQ, Costpoint updates the information of existing regular and prospective vendors with a valid **GovWin IQ Company ID**. If the data from GovWin IQ does not match any **GovWin IQ Company ID** of existing vendor records, a new prospective vendor is created.

To import vendors from GovWin IQ into Costpoint, you must follow a series of steps to configure the settings that will allow the integration between the two products.

Note: The vendor transfer functionality is fully available with the Costpoint core license. No additional license is required.

Select Vendors in GovWin IQ to Be Imported into Costpoint

In GovWin IQ, you must select vendor company profiles that you want to be imported into Costpoint.

Use the **Add to Costpoint / Deltek CRM** link to mark a record for transfer to Deltek Costpoint. To unmark a company, select **Remove from Deltek CRM**.

If **Add to Costpoint / Deltek CRM** is clicked for a vendor company profile and that vendor is deleted in Costpoint, it will be reimported every time you run **Import GovWin IQ Vendor Data** in **Costpoint » Accounting**.

To select vendor company profiles:

1. In GovWin IQ, click the **Add to Costpoint / Deltek CRM** link for a corresponding company profile to mark that record for transfer to Costpoint.

When a record is marked for transfer to Costpoint, the link displays **Remove from Costpoint / Deltek CRM**.

Company Name

Address: Company Address

Website: Company Website

Sources: FPDS SAM Dynamic Small Business Search VetBiz 3rd Party Sources Company

Mark Company

Not Marked
Marked by: 0

Tasks

- Add to Costpoint / Deltek CRM
- Share
- Find More Like This
- Print Version
- Save to PDF
- Labor Pricing
- Request Support

Related Content

- Contracts
- Task Orders

Snapshot Contacts Federal Business State, Local & Ed Business

Company Summary Offerings GSA Schedules Reported Locations Articles Attachments

Company Summary

Primary NAICS Code: 541611
Administrative Management and General Management Consulting Services (Updated 05/09/2020)

CAGE Code: 78RH4 (Updated 04/30/2020)

Employees: 24,600 (Updated 08/01/2019)

Revenue: \$6.7B (Updated 08/01/2019)

Fed Prime Contract Obligations (\$K): 5,153,420 (Updated 05/09/2020)
(for FY 2019)

Certifications: ISO 9001 (Updated 12/18/2013)

Capabilities

Company Name, a global strategy and technology consulting firm that works with clients to deliver results that endure.

Registrations

Showing 1 to 1 of 1 entries

Registrations	Link
SAM	https://www.sam.gov/portal/public/SAM/

Note: If a company (vendor) has already been transferred to Costpoint and Remove from Deltek CRM was selected, the company will not be removed from Costpoint. To unmark a vendor company profile, click Remove from Costpoint / Deltek CRM.

Set Up Costpoint to Import Vendors

Configure Vendor Settings

Use the Configure Vendor Settings screen to set up the Tenant ID that contains the login information that you want to use for importing vendors from GovWin IQ.

To set up the Tenant ID:

1. Click Accounting » Accounts Payable » Vendor and Subcontractor Controls » Configure Vendor Settings.

2. Select the **Allow any GovWin IQ Login Account to run Import GovWin IQ Vendor Data for all login Accounts/Companies** check box to allow any GovWin IQ login account to run the Import GovWin IQ Vendor Data process for all login accounts/companies.

3. In the **GovWin IQ Login Account (Tenant ID)** field, enter, or click **Lookup** to select, the Tenant ID.
4. In the **Corporate Settings** subtask, select the **Auto-Assign Vendor Prospect IDs** checkbox to automatically assign an ID to a new prospective vendor record. Use the **Last Vendor Prospect ID** field to enter the value you want to set as the last used prospective vendor ID.

When a new prospective vendor record is created, Costpoint increments the value you entered in the **Last Vendor Prospect ID** field and assigns it to the new record.



5. Click **Save**.
6. Click **Admin » System Administration » System Administration Utilities » Rebuild Global Settings**.
7. Select an option in the **Select Process group** box. Select **All Settings** to update all screens/functions at the

same time or select **Individual Setting(s)** to update only specific screens/functions.

8. If you selected **Individual Setting(s)**, make sure to select **Accounts Payable** in the **Individual Settings** group box.
9. Click  and select **Reload Settings**

Manage Socio-Economic Status

Use the Manage Socio-Economic Status screen to map the socio-economic statuses in GovWin IQ to the socio-economic statuses that are available in Costpoint. This allows Costpoint to scan the GovWin IQ vendor records and assign to them the mapped Costpoint socio-economic status once they are imported into Costpoint.

If a GovWin IQ socio-economic status is not mapped to a Costpoint status, the vendor import will continue but a warning displays in the integration process log file.

To map a socio-economic status:

1. Click **Accounting » Accounts Payable » Accounts Payable Interfaces » Manage Socio-Economic Status**.
2. Select a Costpoint socio-economic status to which you want to map a GovWin IQ status.
3. Click the GovWin IQ Mapping subtask.

This subtask displays all the GovWin IQ socio-economic statuses that are mapped to the Costpoint status you selected.

4. Click .

5. Enter, or click  **Lookup** to select, the GovWin IQ status you want to map to a Costpoint status.

The Lookup contains thirty-two predefined GovWin IQ statuses.

Lookup		
<input checked="" type="checkbox"/>	GovWin IQ Socio-Economic Status	Source
	8(a) Certified	System
	8(a) Joint Venture	System
	Alaskan Native Corporation Owned	System
	American Indian Owned	System
	Asian-Pacific American Owned	System
	Black American Owned	System
	Foreign Owned	System
	HUBZone JV (Self-certified)	System
	HUBZone Program	System
	Hispanic American Owned	System
	Historically Black College or University	System
	Indian Tribe (Federally Recognized)	System
	JV SDB Women Owned	System
	JV Women-owned	System
	Land Grant College	System
	Minority Owned	System
	Native American Owned	System
	Native Hawaiian Organization Owned	System
	Non-Profit	System
	Other Not for Profit Organization	System
	SBA Certified SDB	System
	SDB Women Owned	System
	Service Disabled Veteran Owned	System
	Small Business (in one or more NAICS)	System
	Small Disadvantaged Business (Self Certified)	System
	State Controlled College	System
	Subcontinent Asian Owned	System
	Tribal College	System
	Tribal Government	System
	Tribally Owned	System
	Veteran Owned	System
	Women Owned	System

You can map multiple GovWin IQ statuses to a single Costpoint status.

Browse Applications > Accounting > Accounts Payable > Accounts Payable Interfaces > Manage Socio-Economic Status

Costpoint Socio-Economic Status	Source
8(a) Certified	System
AbilityOne Non-Profit Agency	System
Alaskan Native Corporations (ANC) and Indian Tribes	System
Disadvantaged (Include Minority-Owned)	System
HUBZone	System
Historical Black Colleges and Universities/Minority Institutions	System
Service-Disabled Veteran-Owned	System
Veteran-Owned	System
Woman-Owned	System

GovWin IQ Mapping

New Copy Delete Query

Mappings for '8(a) Certified'

GovWin IQ Socio-Economic Status *
8(a) Certified
8(a) Joint Venture

Close

Likewise, you can map a single GovWin IQ status to multiple Costpoint statuses.

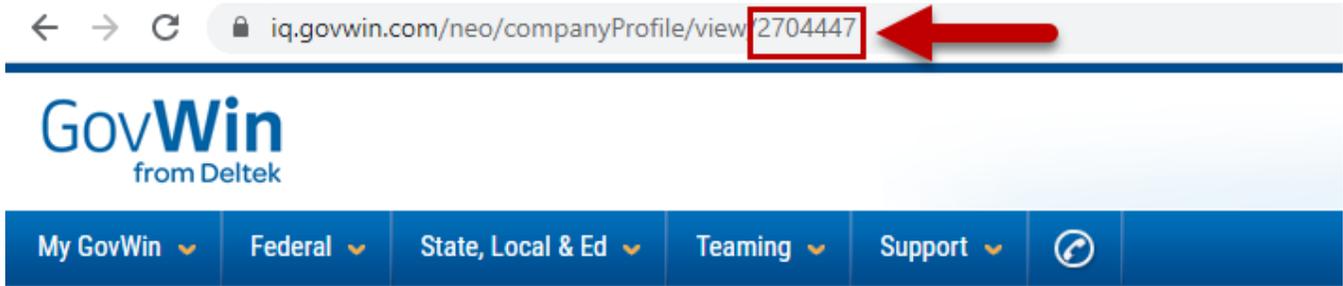


6. Click  Save.

Manage Vendors

To link existing Costpoint vendors to a GovWin IQ vendor, use the Manage Vendors screen.

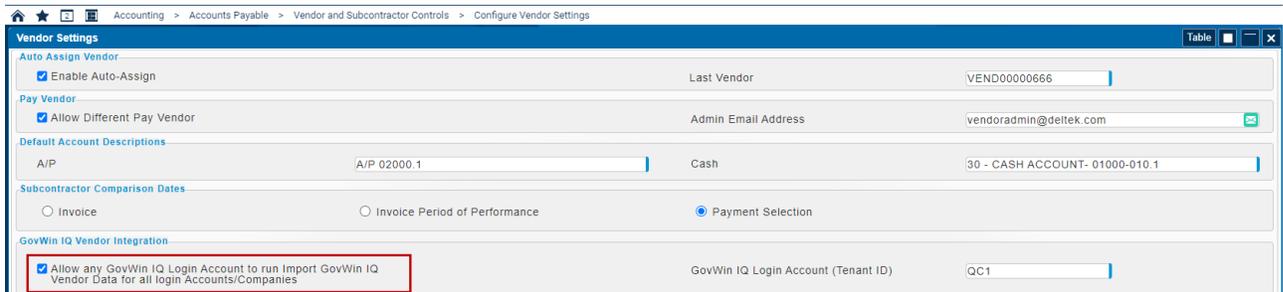
Enter the **GovWin IQ Company ID**, which is the vendor's company ID in GovWin IQ. You can find this on the URL path when you open the Teaming tab of a company profile in GovWin IQ. You can modify this field for a vendor, but the ID must be a unique value within Costpoint.



Company Profile

To set up the GovWin IQ Company ID:

1. Click Accounting » Accounts Payable » Vendors » Manage Vendors.
2. In the GovWin IQ Company ID field, enter the vendor's company ID in GovWin IQ.



3. Click  Save.
4. Click Admin » System Administration » System Administration Utilities » Rebuild Global Settings.
5. Select an option in the Select Process group box. Select All Settings to update all screens/functions at the same time or select Individual Setting(s) to update only specific screens/functions.
6. If you selected Individual Setting(s), make sure to select Accounts Payable in the Individual Settings group box.

7. Click and select **Reload Settings**.

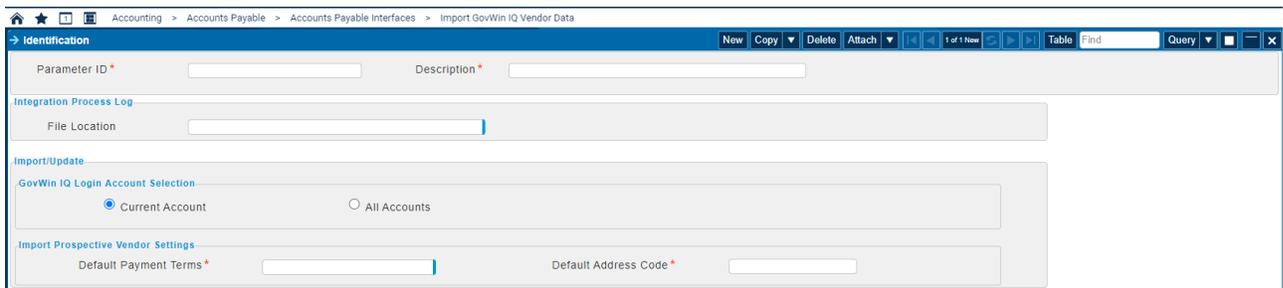
Import GovWin IQ Vendor Data

Use this screen to import vendor (company) records from GovWin IQ into Costpoint.

You can run the import process on-demand from this screen, and you can also create stored parameters for running the import process at a scheduled time using the Costpoint Job Management applications.

To import GovWin IQ vendor data into Costpoint:

1. Click **Accounting » Accounts Payable » Accounts Payable Interfaces » Import GovWin IQ Vendor Data**.



2. Enter, or if you have previously created and saved parameters, click to select, a parameter ID. When you select a previously saved parameter ID or parameter description, the associated saved screen selection parameters automatically display as selection defaults. The page setup and print options, if there are any, are also included in the saved parameter ID. You can change any of the associated selection defaults as necessary.
3. If you did not select a parameter ID, manually enter values in the fields.
4. In the **File Location** field, enter, or click **Lookup** to select, the location where the process log file is saved after the import process completes. If you leave this field blank, Costpoint stores the data migration process logs in the database, and you can view or download the process logs from the File Download screen.

Note: For SaaS clients, to create alternate file locations, you need to submit a service request through the Support Center. (Set Up Alternate File Location).

5. Select an option in the **GovWin IQ Login Account Selection** group box. Select **Current Account** to import data for all companies with the same login account as the current logged-in company or select **All Accounts**

to import GovWin IQ vendor data for all login accounts/companies in the database.

6. In the **Default Payment Terms** field, enter, or click  **Lookup** to select, the default payment term to be used in calculating discounts and due dates for new prospective vendors that will be created by the import process.
7. In the **Default Address Code** field, enter a code that will be used to identify the GovWin IQ company profile address for new prospective vendors that will be created by the import process.
8. Click  and select **Import GovWin IQ Vendor Data** on the drop-down list to import opportunities immediately or select **(Batch Mode) Import GovWin IQ Vendor Data** to include the importing of vendors during batch processing.
9. If you did not select an existing Parameter ID and you want to reuse your configuration, enter a new value in



the **Parameter ID** field and click **Save**.

10. Click **Accounting » Accounts Payable » Vendors » Manage Vendors** to view the updated details of existing vendors that have a GovWin IQ Company ID.

Click any of the following to view prospective vendors that were created through the import process:

- **Accounting » Accounts Payable » Vendors » Manage Prospective Vendors**
- **Materials » Procurement Planning » Vendors » Manage Prospective Vendors**
- **Materials » Purchasing » Vendors » Manage Prospective Vendors**
- **Capture & Contracts » Resources » Customer/Vendor/Employee Information » Manage Contract Management Vendor Info**

Special Topics

Use Web Services Account for the Tenant User

Delttek recommends that you use a web services account (webservices@clientdomain.com) for the Tenant User.

To use a web services account for the Tenant User:

1. Creates a web services account. This needs to be a valid/working client email account that can receive communications from GovWin IQ.
2. Contact the Deltek GovWin IQ Customer Success Management team and request for the web services email account to be set up in GovWin IQ.
3. Store the temporary password for the web services account that GovWin IQ will send to you via email.
4. Log into GovWin IQ using the web services email account and complete the account verification which includes changing the temporary password.

Note: You must set the new password to "Deltek". Deltek will not be able to successfully set up the integration with the temporary password.

GovWin IQ User Passwords

Passwords in GovWin IQ must be changed every 90 days. These passwords must also be updated in Costpoint or you will not be able to proceed with the integration process.

You can change passwords of existing Costpoint users on the GovWin IQ Integration subtask of the Manage System Integration Accounts screen. Refer to the [Special Topics: Update/Test Costpoint and GovWin IQ Integration](#) section for more information.

You can also request for the GovWin IQ Expiring Email Notification. This serves as an email notification to administrators when passwords are about to expire.

You must do the following for information to be set up in MPS by the GovWin IQ CSM:

- Request the service login account, `webservices@clientdomain`, be set up as the service account for the integration app. Make sure a permanent password for the login exists and provide them the credentials.
- Add the 'WSAPI Service Account' POC type to MPS and the 'WSAPI Administrator' POC Type to the users to receive email alerts. The POC type is updated on the contact detail edit form in MPS.
- For the client to be able to set up new passwords themselves for the service login, add the service login account as an alias on one of their user mailboxes in the company email system. This allows the user to receive the temporary password emails.
- Save the GovWin IQ Client ID and Secret for authentication.
- In GovWin IQ, click **Support » Integration Administration**.

Sample Email:

From: update@govwin.com [mailto:update@govwin.com]
Sent: Monday, July 02, 2018 4:00 AM
To: janedoe@CompanyName.com
Subject: One or more of your GovWin IQ Web Services passwords has expired or is about to expire

You are being sent this email because you have been designated as a GovWin Web Services administrator.

The password(s) for the following service accounts used by your application(s) that integrates with GovWin IQ (or OM), have expired:

Account	Expiration Date
webservices@CompanyName.com	06/10/2018

Reset and apply the new password(s) now, to continue using your integration application(s).

Contact your Deltek GovWin IQ Client Success Manager if you want them to reset the password for any of the accounts listed above.

Optionally, if any of the accounts listed above have been configured as a mailbox address in your email system, then you can change the password yourself by logging in to <http://govwin.com> and following the instructions:

- Either to "Send Temporary Password" on the login form, if the password for any of the accounts listed above have already expired.
- Or to, "Request Password Change", if you know the current password for any of the accounts and it has not expired yet, and you are able to login.

Once a new permanent password has been created, either by you, or your Deltek CSM, then you should use it in your integration application to generate a new authorization token, which must then be applied to the calls your application performs.

Please contact your Deltek GovWin IQ Client Success Manager if you run into any problems with this process, or have any questions or feedback.

If the password has expired and is not updated in the Product Configuration Utility, the Costpoint integration will not succeed, and an error message displays.

Update/Test Costpoint and GovWin IQ Integration

After you set up the integration between Costpoint and GovWin IQ, you can use the GovWin IQ Integration subtask of the Manage System Integration Accounts screen in Costpoint to test the connection between the two systems.

You can also manage the account information and update the GovWin IQ Client ID, Client Secret, and Password.

System Integration Accounts

General Information | Twilio Integration

Click on each tab or subtask to update accounts information for different integrations. Each tab will be visible only if integration data already exists in Costpoint Configuration Utility.
 NOTE: Some of the changes will only take effect after running Rebuild Global Settings.

Project Manufacturing Integration (SFT) | Project Manufacturing Integration (ME) | CMS Integration | **GovWin IQ Integration** | SAML Identity Providers

System Integration Accounts > GovWin IQ Integration

Client ID *

Client Secret *

Confirm Client Secret *

GovWinIQ Integration

<input checked="" type="checkbox"/>	GovWin IQ Login Alias (Tenant ID)	User *	Password *	Confirm Password *
	TENANT_ALL	Karaharrodrouke@deltek.com
	QC2	izaiahjessejebunan@deltek.com

Test Connection

Close

Tenant ID Planning

The Tenant ID is used in Costpoint to associate a specific GovWin IQ Login credential and may be used by one or

more companies in Costpoint. You can have one Tenant ID per company in Costpoint, and the same Tenant ID can be used for multiple companies. Tenant IDs are mapped to GovWin IQ Services accounts and have a 1-to-1 relationship.

If you are using Use Groups in GovWin IQ, the Webservices Account must be assigned to the user group. This determines how the selected Opportunities in GovWin IQ will be mapped to Costpoint.

There are no limits on the number of User Groups that can be created or the number of Users assigned.

See the following examples:

Example 1: Costpoint is not using multi-company.

All opportunities selected by all GovWin IQ users in GovWin IQ will be transferred to Costpoint Company1.

IQ User Assigned To	User Group	Webservices Account	Tenant ID (Assigned To)	Costpoint Company
GWIQ_Users	None	Webservices1@clientdomain	TENANT_A	CPCCompany1

Example 2: Costpoint has two companies that use a single GovWin IQ instance and users are mapped to specific companies. The Webservices account must be assigned to the user group.

GovWin IQ User Group 1 will transfer to Costpoint Company1, and GovWin IQ User Group 2 will transfer to Costpoint Company 2.

IQ User Assigned To	User Group	Webservices Account	Tenant ID (Assigned To)	Costpoint Company
GWIQ_User1	User Group1 (Webservices1)	Webservices1@clientdomain	TENANT_A	CPCCompany1 (User Group1)
GWIQ_User2	User Group2 (Webservices2)	Webservices2@clientdomain	TENANT_B	CPCompany2 (User Group2)

Example 3: Costpoint has two companies that use a single GovWin IQ instance and the Webservices account is assigned to multiple user groups.

GovWin IQ User Group 1 will transfer to Costpoint Company1 and GovWin IQ User Group 2 will transfer to Costpoint Company 1 and 2 because Webservices1 is assigned to both user groups in GovWin IQ.

IQ User Assigned To	User Group	Webservices Account	Tenant ID (Assigned To)	Costpoint Company
GWIQ_User1	User Group1 (Webservices1)	Webservices1@clientdomain	TENANT_A	CPCompany1 (User Group1)
GWIQ_User1	User Group2 (Webservices1) (Webservices2)	Webservices2@clientdomain	TENANT_B	CPComapny2 (User Group1) (User Group2)
GWIQ_User2	User Group2 (Webservices1) (Webservices2)	Webservices2@clientdomain	TENANT_B	CPComapny2 (User Group1) (User Group2)

Example 4: Costpoint has four companies that use a single GovWin IQ instance.

GovWin IQ User Groups 1--3 will transfer to Costpoint Company1--3 because each user group has the same Webservices account. GovWin IQ User Group 4 will map to Costpoint Company4.

IQ User Assigned To	User Group	Webservices Account	Tenant ID (Assigned To)	Costpoint Company
GWIQ_User1	User Group1 (Webservices1)	Webservices1@clientdomain	TENANT_A	CPCompany1 (User Group1,2,3)
GWIQ_User1	User Group2 (Webservices1)	Webservices1@clientdomain	TENANT_A	CPComapny2 (User Group1,2,3)
GWIQ_User1	User Group3 (Webservices1)	Webservices1@clientdomain	TENANT_A	CPComapny3 (User Group1,2,3)
GWIQ_User2	User Group4 (Webservices2)	Webservices2@clientdomain	TENANT_B	CPComapny4 (User Group 4)

To create user groups in GovWin IQ, you must provide a list of GovWin IQ users, and the user group label to the GovWin IQ CSM team. The CSM team will work with Delttek GovWin IQ PDM to get the new user groups added

to your GovWin IQ account.

You must also provide the GovWin IQ CSM team the Webservice account to assign the user group(s). To assign or de-assign users to existing user groups, you can work directly with GovWin IQ CSM.

Troubleshooting

1. Issue (Product Configuration Utility): Test connection Failed.

Resolution: Make sure the Product Configuration Utility is set up with the correct Client ID, Client Secret, username, and password.

If this continues to be an issue, have the client regenerate the Client Secret.

2. Issue (Costpoint Import GovWin IQ Data): Error: Failed to retrieve data from GovWin IQ server.

Resolution: Connection to GovWin IQ is not working. Make sure the Product Configuration Utility is set up with the correct Client ID, Client Secret, username, and password.

If the connection tested successfully in the Product Configuration Utility, run the Rebuild Global Settings in Costpoint.

3. Issue (Costpoint Import GovWin IQ Data): Error: The log file could not be created. Please make sure that the file location is accessible.

Resolution: The File Location field does not have a valid name. Select the lookup and choose a valid location or leave blank, and the file will save to the database.

4. Issue (Opportunity): The Costpoint Import GovWin IQ Data processed without errors and the import log file says twenty files imported; however, only five new opportunities are in the Manage Opportunities screen.

Resolution: Run the Costpoint View Interface Execution Status History to see if there were any validation errors on import. Also review the Server logs for errors.

- On-Premises: Located under the Deltek\logs folder of the Costpoint Installation.
- SaaS: Will need to submit a service request to obtain the logs.

You must also ensure that the **Auto-assign Opportunity IDs** check box on the Configure Opportunities screen is marked and the **Last Opportunity ID** field has a value. This is required for imports from GovWin IQ.

You must have access rights to Manage Opportunities for the records to be entered.

5. Issue (Opportunity): The opportunity assessment from GovWin IQ is not imported to Costpoint.

Resolution: The Opportunity Assessment in GovWin IQ must be published before it can be imported to Costpoint. This only applies to Costpoint 8.1 or higher versions.

6. **Issue:** The message "Insert Failed" displayed after you ran the Import GovWin IQ Data application and reviewed the Integration Process Log.

Resolution: Open the View Interface Execution Status History screen on Costpoint to view any validation errors upon import. Also view the server logs for errors.

- For on-premises: You can access the server logs in the Deltek\logs folder of the Costpoint installation directory.
- For SaaS: submit a service request to obtain the logs.

You must also verify that if the **Auto-assign Opportunity IDs** checkbox is selected on the Configure Opportunity Settings screen, the imported opportunities must be assigned an ID. This is required for opportunities imported from GovWin IQ.

You must have access rights to the Manage Opportunities screen to manually enter an ID for an opportunity record.

Scenarios when the message "Insert Failed" displays:

- The following field is required: [OPP_STAGE_CD] (Costpoint 8.1 or higher versions)
Resolution: The GovWin IQ Opportunity Stage was not mapped in Costpoint (refer to the [Import GovWin IQ Data](#) section for information on mapping opportunity stages). This will not stop the importing of the record and the stage of the Costpoint Opportunity will be used for the Opportunity Assessment. In GovWin IQ, the Opportunity Stage can be found in the Snapshot tab as the **Status**.
- The following field does not contain a properly formatted email address: [EMAIL_ID]
Resolution: Bug
- No matching value could be found in the database for the following field: [PRIME_AGEN_ID]
Resolution: The import from GovWin IQ will automatically create new agencies as a part of the import. This message indicates that the agency does not have the **Show in Lookup** checkbox selected on the Manage Agencies screen in Costpoint. For a record to be imported, the checkbox must be selected to indicate that an agency is active.
- No matching record could be found in the database for the following combination of fields: [OPP_SOURCE_CD], [OPP_SOURCE_DESC]
Resolution: The GOVWINIQ Opportunity Source Code must be set up on the Manage Opportunity Sources screen and its **Show in Lookup** checkbox must be selected to indicate that the source is active.

7. **Issue:** Processing time for GovWin IQ import takes a long time.

Note: The current API for GovWin makes several requests for each opportunity. (Contacts, RelatedDocuments, GovEntity, fboNotices, Milestones, Companies, RelatedArticles,

PlacesOfPerformance, ContractVehicles)

Resolution: There is no resolution at this time.

8. **Issue (Opportunity):** If you manually add the GovWin IQ Opportunity ID to a record on the GovWin IQ subtask of the Manage Opportunities screen and click **Refresh from IQ** or use the GovWin IQ Import utility, you encounter an error message stating "Error(s): Either the application is unable to connect to GovWin IQ server or the GovWin IQ ID does not exist."

Resolution: The Opportunity prefix broken out below needs to be added for the sync to GovWin IQ to work properly (for example, OPP147837).

GovWin IQ Opportunity Types	Prefix	GovWin IQ Government Type
Tracked Opportunities	OPP	<ul style="list-style-type: none"> D Tracked Opportunities <li style="background-color: #d9ead3; padding: 2px 5px;">T Task Order (TOONS) B Bid Notifications L Lead Alerts SAM / Procurement Notices Federal > Opportunity Details State, Local & Ed (SLED) > Opportunity Details
Task Order (TOONS)	TNS	<ul style="list-style-type: none"> D Tracked Opportunities <li style="background-color: #d9ead3; padding: 2px 5px;">T Task Order (TOONS) <li style="background-color: #5cb85c; color: white; padding: 2px 5px;">B Bid Notifications L Lead Alerts Federal > Task Order Opportunity Report
Bid Notification	BID	<ul style="list-style-type: none"> D Tracked Opportunities <li style="background-color: #d9ead3; padding: 2px 5px;">T Task Order (TOONS) B Bid Notifications L Lead Alerts SAM / Procurement Notices State, Local & Ed (SLED) > Bid Notification Details

GovWin IQ Opportunity Types	Prefix	GovWin IQ Government Type
Lead Alerts	SLED	<ul style="list-style-type: none"> Tracked Opportunities Task Order (TOONS) Bid Notifications Lead Alerts SAM / Procurement Notices <p>State, Local & Ed (SLED) > Lead Alert Details</p>
SAM/Procurement Notices (Added v8.0)	FBO	<ul style="list-style-type: none"> Tracked Opportunities Task Order (TOONS) Bid Notifications Lead Alerts SAM / Procurement Notices <p>Federal* > Procurement Notice</p> <p>*These used to be called FBOs before the Government created SAM.Gov as the source</p>

- Issue (GovWin IQ): When you try to mark a record to send to Costpoint, the link displays as **Add to Deltek CRM**, not **Add to Costpoint/Deltek CRM**.

Resolution: You must have your GovWin IQ CSM have the Deltek CRM Integration changed to "This org is enabled for integration with Costpoint or Core CRM 7.5 and later (CM/Vision CRM) without iAccess." The Deltek CRM URL or iAccess URL field will need to be blank.

- For SaaS clients, if Engineering needs access to the database to troubleshoot, the following must be done:
 - Support Services needs to request integration setup with GovWin IQ in the Support Services Costpoint Environment.
 - Access information needs to be sent to engineering once this is complete.
 - The Support Services virtual servers (both DB and App Server) are not configured to allow open access to the internet for security reasons.
 - Support Services needs to submit a request through the Cloud Automation Center Kona space using the Allowing Ports through firewall of VCAC VMS.

Note: Direct access to the client's data on cloud is not allowed, it needs to be in CC for engineering to troubleshoot.

11. **Issue (GovWin IQ):** You are unable to see the **Integration Administration** option under **Software Connectivity**.

Resolution: The org in MPS needs to be provisioned for the Costpoint integration. This needs to be completed by Deltek. Contact the Deltek CSM for assistance.

Deltek CRM Integration:

This org is enabled for integration with Costpoint or core CRM 7.5 and later (CM / Vision CRM), without iAccess



12. **Issue (Opportunity):** The opportunity assessment from GovWin IQ is not transferring to Costpoint.

Resolution: You must publish the Opportunity Assessment in GovWin IQ before you can transfer to Costpoint. This only applies to Costpoint 8.1 or higher.

13. **Issue (Refresh from IQ Vendor):** Either the application is unable to connect to the GovWin IQ server or the GovWin IQ Company ID does not exist.

Resolution:

- Test the connection in the Costpoint Configuration Utility.
 - i. Did the user login information change?
 - ii. Did the GovWin IQ Client ID or Client Secret change?
- Confirm that the **Company ID** matches the vendor's ID in GovWin IQ. You can find this on the URL path when you open the Teaming tab of a company profile in GovWin IQ.

Frequently Asked Questions (FAQs)

The following are frequently asked questions regarding GovWin IQ and Costpoint integration.

On vendor integration: How often does GovWin IQ update information from SAM.gov, and can this be modified?

Every Saturday. No, this cannot be modified.

On vendor integration: Which screens will display the exclusion banner?

GovWin IQ: Teaming » Company Profile screen

Costpoint: Manage Vendors, Manage Contract Management Vendor, and Manage Prospective Vendor screens.

On vendor integration: Will either programs attach documentation showing that the vendor was validated?

GovWin IQ: No

Costpoint: No

On vendor integration: Is there a way to prevent the banner warning if it's determined the exclusion is not validated?

GovWin IQ: No

Costpoint: No

Can two separate GovWin IQ accounts be connected to a single Costpoint system?

No, one Costpoint system, even if there are multiple companies, can only be linked to a single GovWin IQ account.

The prefix is automatically added when using the GovWin IQ Import utility from GovWin IQ to identify the type of opportunity.

Appendix A: GovWin IQ to Costpoint Integration Fields (Opportunity)

This provides the mapping of database tables and columns/fields between GovWin IQ and Costpoint when importing opportunity information from GovWin IQ.

The Import GovWin IQ Data screen in Costpoint uses this mapping when processing opportunity records from GovWin IQ. The integration can also be run for a particular opportunity record using the **Refresh from IQ** button on the GovWin IQ subtask of the Manage Opportunities screen.

The following occur when a record is updated via the GovWin IQ integration:

- Fields that are mapped from GovWin IQ will be overwritten.
- Fields that default from Costpoint will not be overwritten.

On the GovWin IQ subtask in Manage Opportunities, you can select the **Do Not Refresh** check box if you do not want the opportunity record to be updated by the GovWin IQ integration. This affects the whole record. Currently, there is no option to update certain records only.

Target Costpoint Table: OPP_MASTER

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
NA	OPP_MASTER	OPP_ID	Opportunity ID	Yes	No
Costpoint: For new opportunities, auto-assign must be set up on the Configure Opportunity Settings screen.					
NA	OPP_MASTER	OPP_REC_TYPE	Record Type	Yes	No

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
		Defaults to GovWin IQ			
Program Name (truncated if needed)	OPP_MASTER	OPP_NAME	Opportunity Name	Yes	Yes
IQ: RFP Number	OPP_MASTER	OPP_NUMBER	Opportunity Number	Yes	Yes
IQ: (Program) Summary	OPP_MASTER	OPP_DESC	Short Description	Yes	Yes
Agency	OPP_MASTER	PRIME_AGEN_ID	Primary Agency	Yes	Yes
Costpoint: If Agency does not exist in the Costpoint table, the interface will add the code and title to the Costpoint table (OPP_AGENCIES) and select the Show in Lookup check box.					
NA	OPP_MASTER	OPP_STAGE_CD	Stage	Yes	No
Costpoint: The stage will populate with the Initial Stage to assign to new Opportunity records from Opportunity Settings (OPP_SETTINGS.OPP_INITIAL_STAGE). If that is blank, the Stage with the lowest sequence number that has the Show in Lookup check box selected will be used.					
NA	OPP_MASTER	STAGE_CHANGE_DT Defaults to System date at time of interface	Date Changed	Yes	No
NA	OPP_MASTER	OPP_SOURCE_CD Default to GOVWINIQ	Source	Yes	No
NA	OPP_MASTER	RECORD_STATUS_CD Default to Active	Record Status	Yes	No
NA	OPP_MASTER	OPP_OPENED_DT Defaults to date record downloaded	Date Opened	Yes	No
NAICS	OPP_MASTER	NAICS_CD_1	NAICS (primary)	Yes	Yes

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
EstValue	OPP_MASTER	OPP_TOTAL_VALUE	Total Value	Yes	Yes
Value (CAD-\$k)	OPP_MASTER	OPP_TOTAL_VALUE	Total Value	Yes	Yes
Based on country code displayed in Value (CAD-\$k)	OPP_MASTER	TRN_TOTAL_VALUE	Transactional Total Value	Yes	Yes
Program Name (no need to be truncated)	OPP_MASTER	OPP_LONG_NAME	Long Name	Yes	Yes
Program Description	OPP_MASTER	OPP_LONG_DESC	Full Description	Yes	Yes
CMMC Requirements	OPP_MASTER	CMMC_LEVEL	Cybersecurity Maturity Model Certification Level	Yes	Yes
NA	OPP_MASTER	Many	RFP Dates and Detail text fields	NA	NA
Costpoint: The fields do not populate with the integration but may be required depending on the setup in Configure Opportunity Settings.					

Target Costpoint Table: OPP_ASSESSMENT

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
"Assessment Name" should be truncated.	OPP_ASSESSMENT	OPP_ASSESS_NAME	Name	Yes	Yes
NA	OPP_ASSESSMENT	SRCE_ID Default to IQ (GovWin IQ)	Source	Yes	No
IQQ (Qualified) or IQC (Capture)	OPP_ASSESSMENT	TYPE	Type	Yes	No
NA	OPP_ASSESSMENT	OA_FORMAT_ID	Assessment Format	Blank	Blank

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
			ID		
P (Published) or U (Unpublished)	OPP_ASSESSMENT	OPP_ASSESS_STAT_CD	Status	Yes	Yes
GovWin IQ: Only GovWin IQ assessments that are flagged as Published will transfer to Costpoint.					
NA	OPP_ASSESSMENT	TOT_SCORE	Total Score	Blank	Blank
Score	OPP_ASSESSMENT	ASSESS_PERCENT	Percent	Yes	Yes
Stage	OPP_ASSESSMENT	OPP_STAGE_CD	Opportunity Stage	Yes	Yes
Costpoint: The GovWin IQ stage needs to be mapped to the Costpoint stage on the Manage Opportunity Stages screen					
Date Assessed	OPP_ASSESSMENT	ASSESS_DATE	Date Assessed	Yes	Yes
Assessed By (typically user login/email address)	OPP_ASSESSMENT	GOVWINIQ_LOGIN_ID	GovWin IQ Assessor Login ID	Yes	No
Assessor Name	OPP_ASSESSMENT	Display Only	CP Assessor Name	Yes	No
Costpoint: The GovWin IQ ID (typically the user's login/email address) is mapped to the Employee ID on the Manage Employee Information screen.					
URL of the assessment record	OPP_ASSESSMENT	GOVWINIQ_OA_URL	GovWin IQ Assessment URL	Yes	No
Assessment Name	OPP_ASSESSMENT	OPP_ASSESS_NAME	Assessment Long Name	Yes	Yes

Target Costpoint Table: OPP_GOVWINIQ

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
NA	OPP_GOVWINIQ	OPP_ID	Opportunity ID	Yes	No
Costpoint: For new opportunities, auto-assign must be set up on the Configure Opportunity Settings screen					

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
NA	OPP_GOVWINIQ	(not stored) Default to GovWin IQ	Opportunity Record Type (Display only)	Yes	No
Program Name (truncated if needed)	OPP_GOVWINIQ	(not stored)	Opportunity Name (Display only)	Yes	Yes
NA	OPP_GOVWINIQ	REFRESH_FL	Do Not Refresh flag (check box)	NA	NA
NA	OPP_GOVWINIQ	LAST_GWIK_SYNCH Defaults to System date at time of interface	Last GovWin IQ Synch	Yes	Yes
Updated	OPP_GOVWINIQ	LAST_ANALYST_UPD	Last GovWin IQ Analyst Update	Yes	Yes
Program Name (no need to be truncated)	OPP_GOVWINIQ	PROGRAM_NAME	Program Name	Yes	Yes
Opportunity ID	OPP_GOVWINIQ	GOVWIN_ID	GovWin IQ ID	Yes	Yes
Acronym ID	OPP_GOVWINIQ	ACRONYM	Acronym	Yes	Yes
Department ID	OPP_GOVWINIQ	DEPARTMENT	Department	Yes	Yes
Agency ID	OPP_GOVWINIQ	AGENCY_ID	Agency ID (not displayed)	Yes	Yes
Agency Title (Element)	OPP_GOVWINIQ	AGENCY_TITLE	Agency Title	Yes	Yes
Status	OPP_GOVWINIQ	CURR_STATUS_DESC	Current Status	Yes	Yes
RFP Number	OPP_GOVWINIQ	SOLICITATION_NO	Solicitation Number	Yes	Yes

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
EstValue	OPP_GOVWINIQ	EST_VALUE	Estimated Value	Yes	Yes
Value (CAD-\$k)	OPP_GOVWINIQ	EST_VALUE_TRN	Estimated Value (CAD)	Yes	Yes
Competition Type	OPP_GOVWINIQ	COMPETITION_TYPE	Competition Type	Yes	Yes
NAICS (Primary NAICS Code)	OPP_GOVWINIQ	NAICS_CD_1	NAICS Code	Yes	Yes
Government Website	OPP_GOVWINIQ	GWIQ_OPP_LINK	IQ Opportunity Link	Yes	Yes
Duration	OPP_GOVWINIQ	DURATION	Duration	Yes	Yes
Contract Type	OPP_GOVWINIQ	CONTRACT_TYPE	IQ Contract Type	Yes	Yes
Primary Offering	OPP_GOVWINIQ	PRIMARY_OFFER	Primary Offering	Yes	Yes
Comments	OPP_GOVWINIQ	COMMENTS	Comments	Yes	Yes
Summary	OPP_GOVWINIQ	PROG_SUMMARY	Summary	Yes	Yes
Potential Participants	OPP_GOVWINIQ	POT_BIDDERS	Potential Bidders	Yes	Yes
Procurement Activity	OPP_GOVWINIQ	PROCUREMENT_ACTIVITY	Procurement Activity	Yes	Yes
Program Description	OPP_GOVWINIQ	PROGRAM_DESCRIP	Program Description	Yes	Yes
GSIN	OPP_GOVWINIQ	GSIN	GSIN	Yes	Yes
UNSPSC	OPP_GOVWINIQ	UNSPSC	UNSPSC	Yes	Yes
Trade Agreements	OPP_GOVWINIQ	TRADE_AGREE	Trade Agreements	Yes	Yes

Target Costpoint Table: OPP_GWIK_KEY_DATES

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
NA	OPP_GWIK_KEY_DATES	OPP_ID	Opportunity ID	Yes	No
Costpoint: For new opportunities, auto-assign must be set up on the Configure Opportunity Settings screen.					
Milestone <label>	OPP_GWIK_KEY_DATES	MILESTONE	Milestone	Yes	Yes
Milestone <date>	OPP_GWIK_KEY_DATES	MILESTONE_DATE	Date (IQ Estimate)	Yes	Yes
NA	OPP_GWIK_KEY_DATES	COMMENTS	Comments	No	No
NA	OPP_GWIK_KEY_DATES	RESP_PARTY	Responsible Party	No	No

Target Costpoint Table: OPP_GWIK_CONTACTS

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
NA	OPP_GWIK_CONTACTS	OPP_ID	Opportunity ID	Yes	No
Costpoint: For new opportunities, auto-assign must be set up on the Configure Opportunity Settings screen.					
firstname	OPP_GWIK_CONTACTS	FIRST_NAME	First Name	Yes	Yes
lastname	OPP_GWIK_CONTACTS	LAST_NAME	Last Name	Yes	Yes
title	OPP_GWIK_CONTACTS	TITLE	Title	Yes	Yes
phone	OPP_GWIK_CONTACTS	PHONE_ID_1	Phone Number 1	Yes	Yes
email	OPP_GWIK_CONTACTS	EMAIL_ID	E-mail	Yes	Yes
contactType	OPP_GWIK_CONTACTS	CONTACT_TYPE	Contact Type	Yes	Yes

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
address1	OPP_GWIQ_CONTACTS	LN_1_ADR	Address Line 1	Yes	Yes
address2	OPP_GWIQ_CONTACTS	LN_2_ADR	Address Line 2	Yes	Yes
address3	OPP_GWIQ_CONTACTS	LN_3_ADR	Address Line 3	Yes	Yes
city	OPP_GWIQ_CONTACTS	CITY_NAME	City	Yes	Yes
State	OPP_GWIQ_CONTACTS	MAIL_STATE	State	Yes	Yes
zip	OPP_GWIQ_CONTACTS	POSTAL_CD	Postal Code	Yes	Yes
country	OPP_GWIQ_CONTACTS	COUNTRY	Country	Yes	Yes

Target Costpoint Table: OPP_GWIQ_ADDED_BY

GovWin IQ Field (Source)	Costpoint Table (Target)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inserts New	Refresh Changes
NA	OPP_GWIQ_ADDED_BY	OPP_ID	Opportunity ID	Yes	No
Costpoint: For new opportunities, auto-assign must be set up on the Configure Opportunity Settings screen.					
GovWin IQ login ID (user's email address)	OPP_GWIQ_ADDED_BY	ADDED_BY_NAME	"Added By" Name	Yes	No
EMPL	OPP_GWIQ_ADDED_BY	EMPL_ID	Employee ID	Yes	No
GWIQ	OPP_GWIQ_ADDED_BY	SOURCE	Source	Yes	No

Appendix B: GovWin IQ to Costpoint Integration Fields (Vendor)

This provides the mapping of database tables and columns/fields between GovWin IQ and Costpoint when importing vendor information from GovWin IQ.

The Import GovWin IQ Vendor Data screen in Costpoint uses this mapping when processing vendor (regular and prospective) records from GovWin IQ. The integration can also be run for a particular regular vendor record using the **Refresh from IQ** button on the Manage Vendors screen, or for a specific prospective vendor using the

Refresh from IQ button on the Manage Contract Management Vendor Info screen.

The following occur when a record is updated via the GovWin IQ integration:

- Fields that are mapped from GovWin IQ will be overwritten.
- Fields that default from Costpoint will not be overwritten.

On the Manage Vendors and Manage Contract Management Vendor Info screens, you can select the **Do Not Refresh** check box if you do not want the regular or prospective vendor record to be updated by the GovWin IQ integration. This affects the whole record. Currently, there is no option to update certain records only.

The integration follows these guidelines when adding, updating, or removing vendor exclusion data:

- If the exclusion record no longer exists in GovWin IQ, there should be no exclusion record in Costpoint. If existing in Costpoint, the record will be deleted.
- If there is an exclusion record in both GovWin IQ and Costpoint, the integration updates/overwrites all available values in Costpoint.
- If the exclusion record exists only in GovWin IQ, the integration inserts a new record in Costpoint.

GovWin IQ Field (Source)	Source	Costpoint Table (Target - Vendor)	Costpoint Table (Target - Prospective Vendor)	Costpoint Column (Target)	Costpoint Field Name (Target)	Insert New
GovWin ID (id)	GovWin IQ	VEND VEND_EXCLS	CT_VEND CT_VEND_EXCLS	GOVWIN_COMP_ID	GovWin IQ Company ID	Yes
For existing Costpoint vendors, the GovWin IQ ID must be manually entered in Manage Vendors (APMVEND) to refresh the c						
NA	Costpoint	VEND VEND_EXCLS VEND_NAICS	CT_VEND CT_VEND_EXCLS	VEND_ID	Vendor ID	Yes
NA	Costpoint	VEND	CT_VEND	REFRESH_FL	Do Not Refresh flag (check box)	NA
NA	Costpoint	VEND	CT_VEND	LAST_GWIIQ_SYNCH	Last GovWin IQ Synch	Yes
System date at time of interface						
Update Date (updateDate)	GovWin IQ	VEND	CT_VEND	LAST_GWIIQ_ANALYST_UPD	Last GovWin IQ Analyst Update	Yes
Company URL	GovWin	VEND	CT_VEND	VEND_WEB_SITE	Website	Yes

GovWin IQ Field (Source)	Source	Costpoint Table (Target - Vendor)	Costpoint Table (Target - Prospective Vendor)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inse New
(companyURL)	IQ					
Cage Code (cageCodeObj)	GovWin IQ	VEND	CT_VEND	CAGE_CD	Cage Code	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_8A_FL	8(a Certified	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_ABIL_ONE_FL	AbilityOne Non-Profit Agency	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_ANC_IT_FL	Alaskan Native Corporation (ANC) and Indian Tribes	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_DISADV_FL	Disadvantaged (Include Minority-Owned)	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_HIST_BL_CLG_FL	Historical Black Colleges and Universities/ Minority Institutions	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_LAB_SRPL_FL	HUBZone	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_SD_VET_FL	Service-Disabled Veteran-Owned	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_VET_FL	Veteran-Owned	Yes

GovWin IQ Field (Source)	Source	Costpoint Table (Target - Vendor)	Costpoint Table (Target - Prospective Vendor)	Costpoint Column (Target)	Costpoint Field Name (Target)	Insert New
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_WOM_OWN_FL	Woman-Owned	Yes
See the Manage Socio-Economic Status section.	GovWin IQ	VEND	CT_VEND	CL_LAB_SRPL_FL	Vendor Classification Labor Surplus Fla	Yes
Costpoint: All the socio-economic status flags are cleared and repopulated with each refresh.						
Organization Certifications	GovWin IQ	VEND	CT_VEND	CMMC_LEVEL	CMMC Level	Yes
NA	Costpoint	NA	CT_VEND	VEND_PROSPECT_ID	Prospective Vendor ID	Yes
Costpoint: For new prospective vendors, auto-assign must be set up on the Configure Contract Management Settings screen.						
Company Name (companyProfileName)	GovWin IQ	NA	CT_VEND	VEND_NAME	Name	Yes
Company Name (companyProfileName)	GovWin IQ	NA	CT_VEND	VEND_LONG_NAME	Long Name	Yes
NA	Costpoint	NA	CT_VEND	TERMS_DC	Terms	Yes
Costpoint: For new prospective vendors, Default Payment Terms must be set up on the Import GovWin IQ Vendor Data screen.						
NA	Costpoint	NA	CT_VEND Defaults to Pending	VEND_APPRVL_CD	Vendor Approval Status	Yes
Exclusion Type (exclusionTypeTx)	GovWin IQ	VEND_EXCLS	CT_VEND_EXCLS	EXCLS_TYPE Code: Display: IPP Ineligible (Proceedings Pending) IPC Ineligible (Proceedings Completed) RES Prohibition/Restriction VOL Voluntary Exclusion	Exclusion type	Yes
Active Date (activeDateTx)	GovWin IQ	VEND_EXCLS	CT_VEND_EXCLS	EXCLS_ACTIVE_DT	Exclusion active date	Yes

GovWin IQ Field (Source)	Source	Costpoint Table (Target - Vendor)	Costpoint Table (Target - Prospective Vendor)	Costpoint Column (Target)	Costpoint Field Name (Target)	Insert New
Termination Date (terminationDateTx)	GovWin IQ	VEND_EXCLS	CT_VEND_EXCLS	EXCLS_TERM_DT	Exclusion term date	Yes
Primary NAICS (primaryNAICSTx)	GovWin IQ	VEND_NAICS	NA	OPP_NAICS_CD, set PRIME_NAIC='Y'	Primary NAICS	Yes
NAICS (naicsTxObj)	GovWin IQ	VEND_NAICS	NA	OPP_NAICS_CD, set PRIME_NAIC='N' or NULL	Multiple NAICS values	Yes
Small Business (NAICS Code)	GovWin IQ	VEND_NAICS	NA	OPP_NAICS_CD, set NAICS_SM_BUS_FL='Y'	Default Size - Small	Yes

Costpoint: For the three columns in VEND_NAICS, the table is cleared and repopulated with each refresh.

Costpoint: If NAICS does not exist in the Costpoint table, the interface will add the code and description to the Costpoint table (OPP_NAICS_CODES) and select the Show in Lookup check box. The Effective date will be populated with the year the record was created.

NA	Costpoint	NA	CT_VEND_ADDR	VEND_PROSPECT_ID	hidden	Yes
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Costpoint: populates from CT_VEND table

NA	Costpoint	NA	CT_VEND_ADDR	ADDR_DC	Address Code	Yes
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Costpoint: For new prospective vendors, Default Address Code must be set up on the Import GovWin IQ Vendor Data screen

GovWin IQ: Address (First Line) (address1)	GovWin IQ	NA	CT_VEND_ADDR	LN_1_ADR	Address Line 1	Yes
GovWin IQ: Address (Second Line) (address2)	GovWin IQ	NA	CT_VEND_ADDR	LN_2_ADR	Address Line 2	Yes
GovWin IQ: Address (Third Line) (address3)	GovWin IQ	NA	CT_VEND_ADDR	LN_3_ADR	Address Line 3	Yes
GovWin IQ: City (cityTx)	GovWin IQ	NA	CT_VEND_ADDR	CITY_NAME	City	Yes
GovWin IQ: State (stateTx)	GovWin IQ	NA	CT_VEND_ADDR	MAIL_STATE_DC	State/ Province	Yes
GovWin IQ: Country (countryTx)	GovWin IQ	NA	CT_VEND_ADDR	COUNTRY_CD	Country	Yes

GovWin IQ Field (Source)	Source	Costpoint Table (Target - Vendor)	Costpoint Table (Target - Prospective Vendor)	Costpoint Column (Target)	Costpoint Field Name (Target)	Inse New
GovWin IQ: Zip Code (zip)	GovWin IQ	NA	CT_VEND_ADDR	POSTAL_CD	Postal Code	Yes

Appendix C: GovWin IQ Terminology and Contacts

For more information on GovWin IQ, refer to the terminology listed below, or contact the GovWin IQ Product Managers or Customer Success Managers.

Terminology

The following are common terms in GovWin IQ:

- **MPS:** This is the GovWin IQ provisioning system.
- **Distribution:** Deltek provides new IQ subscriptions (Sheila Boudreau's team)

Contacts

For GovWin IQ support, contact the following:

- **Product Managers:** Deepak Bhat, Ben Kairys, Barak Schriger, and Grant Laing (Kevin Plexico's product team).
- **Customer Success Managers:** Fiona Wass and team, Kim Williams and team (under Brian Haney).